Pass Your Exam With 100% Verified Nonprofit-Cloud-Consultant Exam Questions [Q93-Q108

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Nonprofit-Cloud-Consultant Dumps PDF - Nonprofit-Cloud-Consultant Real Exam Questions Answers

Salesforce Nonprofit-Cloud-Consultant Exam Syllabus Topics:

TopicDetailsTopic 1- Identify the appropriate Salesforce solutions for marketing and engagement- Create a change management process based on Salesforce best practices for governanceTopic 2- Determine whether it is a Nonprofit Cloud application issue and appropriate next steps- Explain the use cases and considerations for using Salesforce nativeTopic 3- Create user stories, and turn business processes into solution design- Determine and implement the appropriate testing and deployment strategyTopic 4- Identify the appropriate Salesforce solution(s) to meet customer requirements- Install Nonprofit Cloud applications and- or solutionsTopic 5- Configure the Nonprofit Cloud application security model to meet customer requirements- Integration strategies for a Nonprofit Cloud implementationTopic 6- Given a scenario, determine the appropriate analytics solution- Identify the appropriate Salesforce solutions for program and- or volunteer managementTopic 7- Identify which duplicate management tools to use for a Salesforce implementation- Given an error message through a Nonprofit Cloud application

NEW QUESTION 93

A nonprofit stores a government-issued personal identification number on each constituent’s Contact record in an encrypted field.

What should a consultant enable on a Permission Set to ensure the personal identification number is fully accessible by a subset of org users’?
* View Ail Contact object permission
* View All Data system permission
* Manage Encryptiorvieys system permission
* View Encrypted Data system permission
https://trailhead.salesforce.com/content/learn/modules/spe_admins/spe_admins_set_up

NEW QUESTION 94

The executive director at a nonprofit organization wants to have a report to see how much each board member has raised by either direct gifts or gifts they helped to influence for this fiscal year. There is a custom checkbox field on the Contact record to indicate board members.

How should the consultant create this report?
* Use the Opportunities report type. Add a cross filter for Contacts with Board Member = TRUE. Summarize the Total Gifts this Year and Soft Credits this Year fields.
* Use the Contacts & Accounts report type. Add a field filter for Board Member = TRUE. Include the Total Gifts this Year and Soft Credits this Year fields.
* Use the Opportunities report type. Add a field filter for Contacts with Board Member = TRUE. Group results by the Total Gifts this Year and Soft Credits this Year fields.
* Use the Contacts & Accounts report type. Add a field filter for Board Member = TRUE. Add a cross filter for Opportunities with Soft Credits. Group results by Giving Totals.

NEW QUESTION 95

An annual fund coordinator wants to create a report that identifies which Individual donors have yet to make a gift toward the Annual Fund Campaign this year. It is important that the annual giving coordinator avoids soliciting any individuals who are attending an upcoming gal

a. The nonprofit uses Campaigns to track event attendance.

What should a consultant add to the report to exclude gala attendees?
* Cross filter
* Summary formula
* Bucket field
* Filter logic

NEW QUESTION 96

A gift officer successfully imported a small list of donors and their donations. The gift officer wants to add these donors to a Campaign from an Opportunities report but the “Add to Campaign” option is not available. The gift officer wants to add donors to a Campaign from a report. What should the consultant recommend?
* Export the Opportunity report results and import the list of donors as Campaign Members using the Data Import Wizard
* Create a joined report with Opportunities and Campaigns

* Create a report type that includes Contacts such as the Opportunities with Contact Roles report type
* Go to Setup and add the “Add to Campaign” button to the report type

NEW QUESTION 97

An employee has been terminated at a nonprofit. The nonprofit’s system admin immediately disabled the former employee as a Salesforce user but is concerned the employee may have exported exposed login credentials to multiple external systems before departing.

Which feature should the consultant recommend to protect this data In the future?
* Organization-wide Defaults
* Individual Object
* Shield Platform Encryption
* Named Credentials

NEW QUESTION 98

Which one do you like?
* Option 3
* Option 2
* Option 1
* Option 4

NEW QUESTION 99

A Household Account has Contacts with Recurring Donations, Relationships, and closed/won donations associated with it.

What happens when a system administrator attempts to delete this Household Account record?
* There is an error message because there are closed/won donations associated with the Account record.
* There is an error message because there are recurring donations associated with the Contacts in this Account.
* There is an error message because there are relationships associated with the Contacts in this Account.
* The Household Account record is deleted.

NEW QUESTION 100

A nonprofit offers courses that grant teachers credit toward maintaining their teaching certification. Teachers can enroll in an annual cohort to complete the course modules together. The nonprofit needs to track the courses each teacher completes and the credits awarded to them.

Which solution should a consultant recommend?
* Self-Service Portal
* Program Management Module
* Engagement Plans
* Service Cloud

https://www.salesforce.com/products/service-cloud/self-service-portal/

NEW QUESTION 101

A nonprofit organization has a large number of duplicate contacts the consultant needs to clean up. What should the consultant recommend to handle duplicate clean up in bulk?

* Salesforce Duplicate Management
* NPSP Contact Merge
* Third party app from the AppExhange
* Salesforce Data Loader

NEW QUESTION 102

A nonprofit wants a report that shows Opportunity and General Accounting Unit (GAU) custom field data for gifts to the “General Fund’ GAU. The nonprofit wants to add filters so only the gifts connected to the ‘Annual Campaign’ are shown.

Which report should the consultant implement?
* GAU Allocations with Opportunity report type and filter on the Opportunity object for the Primary Campaign Source = ‘Annual Campaign’ and filter on the GAU Allocation object for General Accounting Unit = ‘General Fund’
* Opportunity report type with cross filter for Opportunities with GAU Allocations with filter on the cross filter for Campaign = ‘Annual Campaign’ and General Accounting Unit = ‘General Fund’
* Opportunity report type with cross filter for Opportunities with GAU Allocations and filter on Opportunity object for the Primary Campaign Source = ‘Annual Campaign’ and on the GAU Allocations object for General Accounting Unit = ‘General Fund’
* GAU Allocations with Opportunity report type and filter on the GAU Allocation object for Campaign = ‘Annual Campaign” and General Accounting Unit = ‘General Fund’

NEW QUESTION 103

A consultant is assisting a nonprofit in its data integration and mapping between two systems. The consultant is unsure when a particular field was added to NPSP.

Where can the consultant find the NPSP version number for the field in question?
* Schema Builder
* NPSP package details
* Custom field definition detail
* NPSP Data Dictionary
https://powerofus.force.com/s/article/NPSP-Which-Version-Am-I-Using

NEW QUESTION 104

A development associate using NPSP wants to add the Check/Reference Number on a report but does not see that field in the Report Builder. What should the consultant advise?
* Check if the report type includes Opportunities.
* Check if the report type includes Payments
* Check a custom field, “Check/Reference Number” on Opportunity
* Check a custom field, “Check/Reference Number” on Payments

NEW QUESTION 105

A consultant for a nonprofit needs to upload data that contains payments on existing opportunities in Salesforce using donation matching in the NPSP Data Importer.

After a gift is successfully matched to an existing record, which two updates may occur?

Choose 2 answers
* The Stage of the Opportunity will change to Closed/Won.
* The open Payment will be marked as Paid.
* A Payment will be added to the Opportunity.
* The Opportunity amount will include the new payment amount.
https://powerofus.force.com/s/article/NPSP-Configure-Data-Importer-Options

NEW QUESTION 106

A nonprofit receives many tribute gifts and wants to ensure that the person being honored by the gift consistently receives the proper soft credit.

How should the consultant advise them to configure this in NPSP?
* Set up Automatic Opportunity Contact Roles and enter Honoree for Honoree Opportunity Contact Role.
* In the New Donation entry screen populate the Honoree lookup field.
* Set the Contact Role for individual Opportunities to Honoree.
* Enable Advanced Mapping and map the Honoree to Honoree Opportunity Contact Role.
https://trailhead.salesforce.com/en/content/learn/modules/opportunity-settings-in-nonprofit-success-pack/set-up-soft-credits-npsp

https://trailhead.salesforce.com/en/content/learn/modules/donation-soft-credit-management-with-nonprofit-success-pack/create-and-manage-soft-credits

Need to read about Honoree and Soft credit in detail

NEW QUESTION 107

A nonprofit wants to segment its constituents based on their donations from the prior fiscal year. The nonprofit wants to include only onetime gifts it received.

Which NPSP feature should the consultant use to meet this requirement?
* Advanced Mapping
* Levels
* Customizable Rollups
* Engagement Plans

NEW QUESTION 108

A membership organization needs to send out automated renewal emails on a 30/60/90 period. Each referenced email template needs to differ based on the members’ web site visits. Which automation method should a consultant recommend?
* Process Builder
* Apex Trigger and Scheduler
* Time-Based Workflow
* Pardot

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