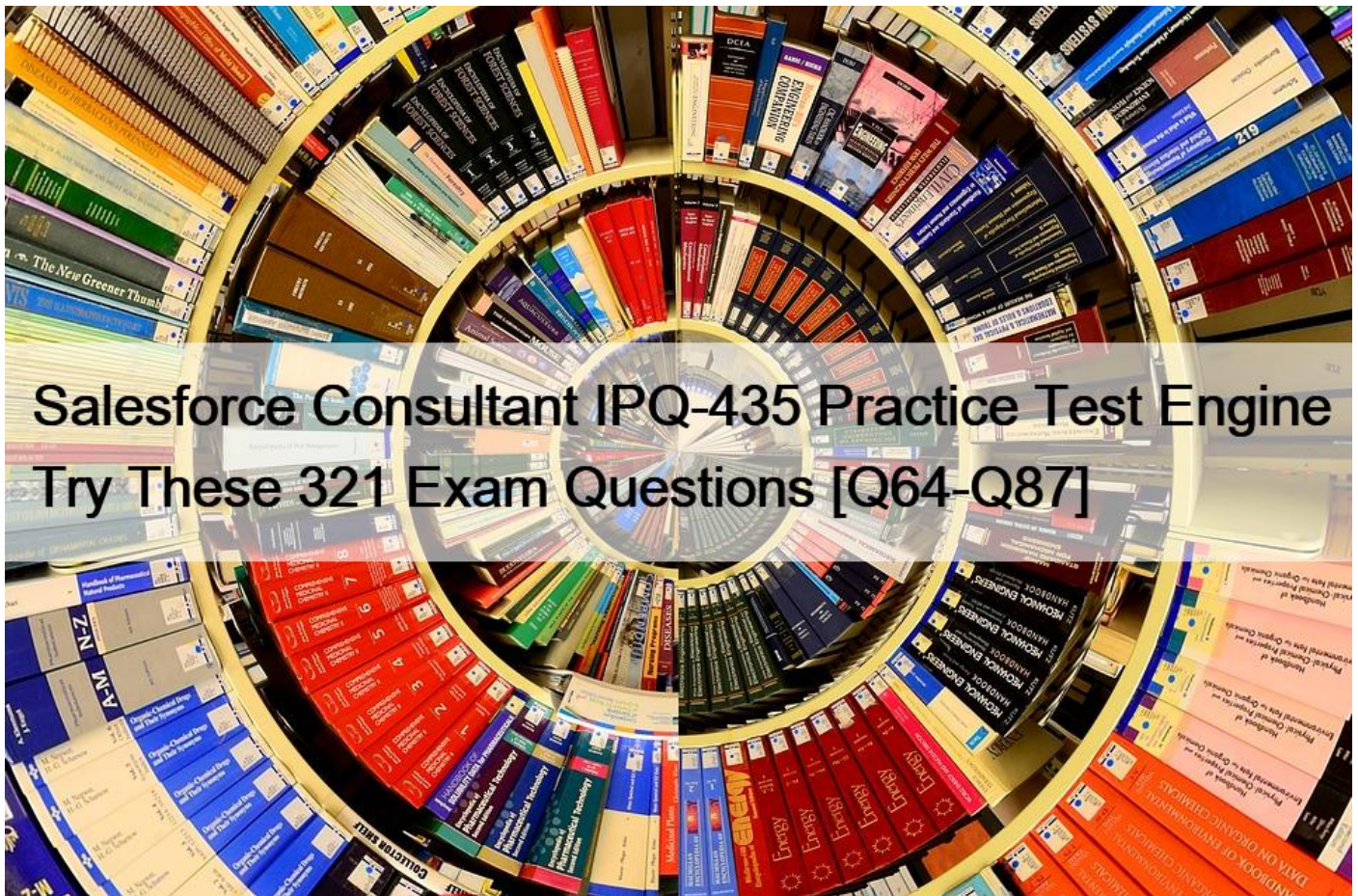# Salesforce Consultant IPQ-435 Practice Test Engine Try These 321 Exam Questions [Q64-Q87]

Salesforce Consultant IPQ-435 Practice Test Engine: Try These 321 Exam Questions

Guaranteed Success in Salesforce Consultant IPQ-435 Exam Dumps

Salesforce IPQ-435 Exam Syllabus Topics:

TopicDetailsTopic 1- Customize a Guided LWC Interaction for Purchasing Products- Manage the Shared Catalog's Platform Cache

Topic 2- Learn About CpqAppHandler Service, Its Methods, and Cart-Based APIs- Explore Communications, Media, and Energy and Utilities Clouds and Industries CPQTopic 3- Create Product Bundles and Define Product Cardinality- Understand the Industries CME Data ModelTopic 4- Explore Industries Digital Commerce LWC, SDK, and Cacheable APIs- Identify the Best Type of Pricing Adjustment Given a ScenarioTopic 5- Create Advanced Rules to Auto-Add Products to the Cart- Configure One-Time and Recurring PricesTopic 6- Determine the Difference Between Products, Product Bundles, and Promotions- Set Product Attribute Metadata and Override Attribute DefaultsTopic 7- Compare Pricing Adjustments and Overrides- Define Price Lists and Child Price ListsTopic 8- Create and Apply Context Rules to Products, Promotions, Price Lists, and Price List Entries- Create Object Types and Learn Inheritance ArchitectureTopic 9- Create Contextual Discounts for Orders, Accounts, and Contracts- Create and Configure Orders Using the CartTopic 10- Create Product Relationships to Recommend, Exclude, or Require other Products- Create Advanced Rules to Modify Product Attributes During Order Capture

NO.64 A company creates a new product, as shown below.

Product A

– Selling Start Date: July 31, 2021

– Selling End Date: October 31, 2021

– Fulfillment Start Date: July 31, 2021

– End of Life Date: October 31, 2022

On November 22, 2021, which action can be taken on this product?
* Add to Cart
* Change
* Disconnect
* Move

NO.65 When creating a custom pricing plan step for attribute-based pricing in the Default Pricing Plan, where should the step be placed in sequence?

Note: This question displayed answer options in random order when taking this Test.
* Before Sequence 10: Initialize Pricing Context
* Between Sequence 10: Initialize Pricing Context and Sequence 20: Load Price List Entries
* Between Sequence 30: Initialize Pricing Variables and Sequence 40: Apply Offer Adjustments
* After Sequence 90: Apply Parent Variables

NO.66 What type of parameter is being used in this example API call:
vlocity_cmt/v3/catalogs/Phonesyoffers?context=fStatus”:”Active”J
* No parameters are used
* Specifying a context
* Specifying page size
* Specifying a particular logged-in user

NO.67 What is the CpqAppHandler method to use when you need to create an order?
* getCart
* newCart
* createCart
* postCart

NO.68 To create a time policy, you must:
* Create a pricing variable first
* Assign it to the price list
* Create it using the Product Console
* Create a time plan first

NO.69 In Vlocity Context Rules, where can you create a failure message that will display for the product or promotion in the Disqualified tat> in Vlocity Cart?

Note: This question displayed answer options in random order when taking this Test.
* Rule Set
* Rule
* Rule Condition
* Context Dimension

NO.70 To price a promotion with a flat charge and ignore the rolled up total of the child product prices, you can:

Note: This question displayed answer options in random order when taking this Test.
* Adjust the base price of all child products to zero and assign a charge to the parent product of the promotion.
* Go to the order and change the price list you are using.
* Include in the promotion only child products with a base price of zero.
* Limit the minimum amount of purchase on all child products to zero.

NO.71 When viewed in the Price Details window, which of these can be used to detect the adjustments that have been applied to a line item in the cart? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.
* The display text of the base price
* The display text of the pricing adjustment
* The display text of the pricing override
* The display text of the product description
* The display text of the price list

NO.72 Use the Add Mode and Default Quantity fields only for auto-add or auto-replace product relationships.
* True
* False

NO.73 You can have only one implementation active per interface.
* True
* False

NO.74 Felix is creating a new guided selling experience, and he notices that the Total Summary in his persistent cart always displays “0 item in Cart” and the one time and monthly total are blank, despite having several items in the cart. How can he fix this?
* Add “vlcCart_Top” as the Response JSON Node in the remote action that invokes the getCarts method
* Add a remote action that invokes the checkout method
* Select the Render property for the remote action that invokes the postCartsItems method
* Activate the PricingElementServiceImplementation for the PricingPlanService interface

NO.75 How Can you Change the line item’s configuration in Vlocity Cart?
* Delete and re-add the product
* Click the cart line item Actions menu and select Configure
* Update the product’s attribute in Vlocity Product Console
* Invoke Field Mapper

NO.76 A product manager wants to create a product bundle that can only be ordered between January 5th and January 31st.

How should the developer configure the product bundle to meet this requirement?
* Set the Fulfillment Start Date to January 4, Selling Start Date to January 5, and the End at life Date February 1
* Set the Fulfillment Start Date to January 5 and the End of Life Date to January 31

* Set the Selling Start Date to January 5 and the Selling End Date to January 31
* Enable the Active property on January 5 and disable the Active property on January 31

NO.77 When you use multiple price lists…
* You can assign more than one base price to the same product.
* You don’t need the Salesforce price book.
* You can ignore affectivity time frames.

NO.78 The developer notices that the Digital Commerce APIs are returning incorrect or no results.

Which cache should the developer refresh?
* CPQPartition cache
* CachedAPHtesponse cache
* VlodtyMetadata cache
* VlocityAPIResponse cache

NO.79 Which of the following are the key functions that you enable with a Guided Selling OmniScript process? (Choose THREE)
Note: This question displayed answer options in random order when taking this Test.
* Instantiate the persistent cart
* Allow users to select products from the shared product catalog and add them to the cart
* Submit the order and return to the account
* Allow users to review applicable promotions
* Use multiple OmniScripts to get products

NO.80 By what mechanism is a Document Template linked to the Opportunity, Quote or Order objects?

Note: This question displayed answer options in random order when taking this Test.
* PDF Document Template custom setting
* Applicable Objects in Template Settings
* Applicable Item Types in Template Settings
* Document Template object picklist

NO.81 You want to have a subscription stan on the purchase date and end at the end of the cycle. Which of these do you need to create?
* Pricing element
* Time plan
* Pricing variable
* Time policy

NO.82 Which of these requires a calculation that uses the product’s price?
* Completely overriding the price
* Discounting the price by 20%

NO.83 Which two features are used to implement attribute-based pricing in Industries CPQ?

Choose 2 answers
* Pricing Plans
* Product Configuration Procedure
* Context Rules
* Calculation Procedures & Matrices

NO.84 Which option must be checked on context dimensions to ensure they ore cached and accessible to the cacheable APIs’

* Cacheable Mode
* Default Value
* Context
* Cacheable Value

NO.85 You can apply context rules to order line Items.

* True
* False

NO.86 Which the following are benefits of Vlocity EPC? (Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

* Integrates the end-to-end ecosystem by combining a complete product, service and resource model
* Provides one user interface with common tools, allowing teams to collaborate and rapidly deliver products to market
* Allows you to reduce TCO by utilizing existing Salesforce resources and expertise
* Provides the only TMForum SID-compliant product catalog in the cloud

NO.87 What must a developer set to allow a user to modify an attribute in the Cart’s configuration window?

* Run-time Configurable property
* Active property
* Not Hidden property
* Filterable property

Test Engine to Practice IPQ-435 Test Questions: https://www.actualtests4sure.com/IPQ-435-test-questions.html]