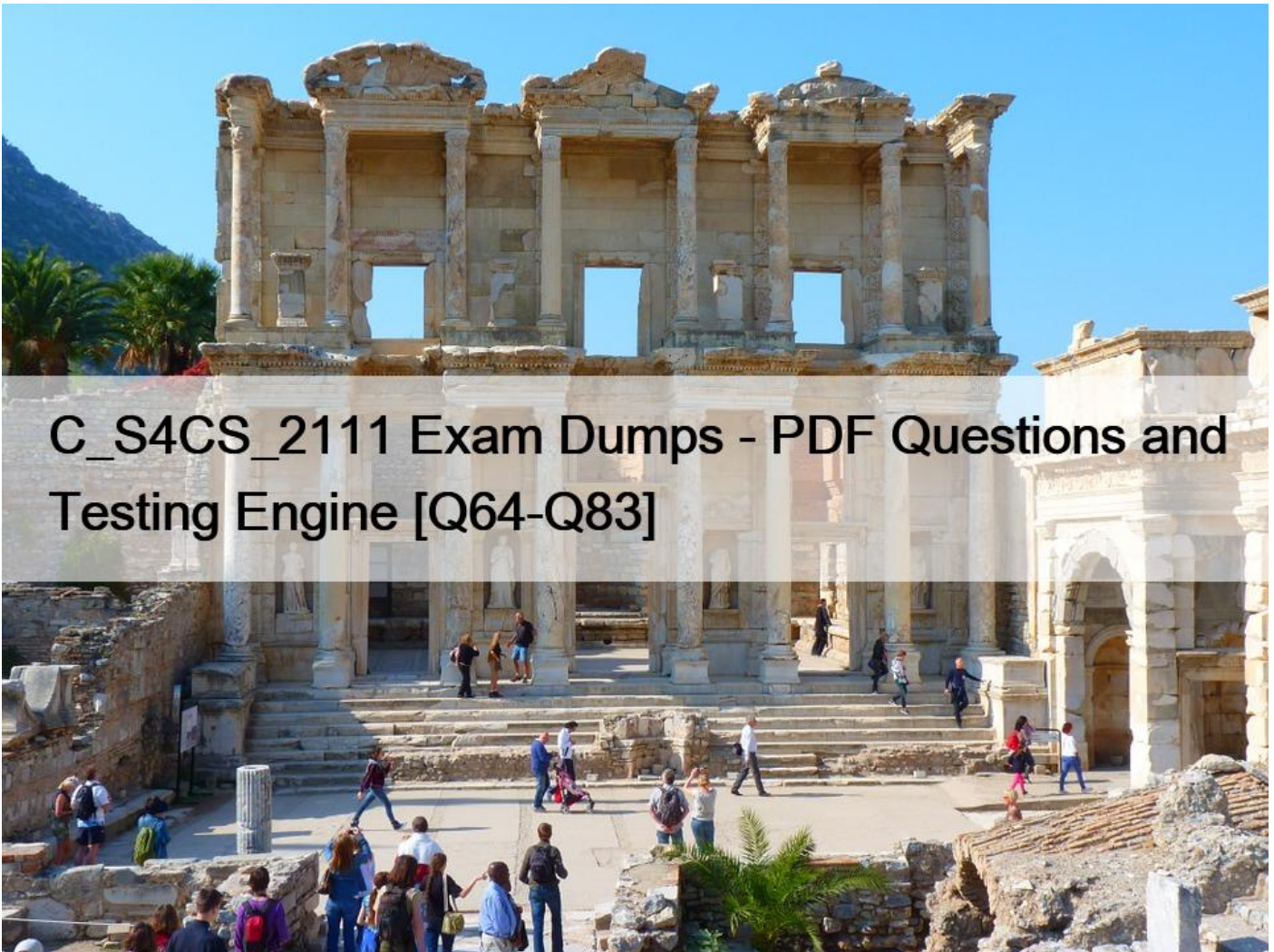


C_S4CS_2111 Exam Dumps - PDF Questions and Testing Engine [Q64-Q83]



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NO.64 You are integrating SAP S/4HANA Cloud with Ariba payment and discount management. Which of the following steps are part of the provided business process?

There are 2 correct answers to this question.

Response:

- * Suggest discount for early payment
- * Post supplier invoice
- * Receive remittance advice
- * Create goods receipt

NO.65 Which of the following business areas belong to the sales line of business within the SAP Best Practices for SAP S/4HANA

Cloud?

There are 2 correct answers to this question.

Response:

- * Subscription billing and revenue management
- * Order and contract management
- * Cost management and profitability analysis
- * Invoice and payables management

NO.66 Which capabilities support extensibility for analytics?

There are 3 correct answers to this question.

Response:

- * Option to extend standard forms
- * SAP Fiori apps to guide the user when building reports
- * Open Core Data Services (CDS) views to implement data sources
- * Option to change existing data sources by removing fields
- * Out-of-the-box APIs for reporting

NO.67 Your SAP S/4HANA Cloud system is integrated with SAP SuccessFactors Employee Central. You are informed of a change of address for a colleague.

Where can you update the address details manually?

Please choose the correct answer.

Response:

- * In the employee master record in SAP SuccessFactors
- * In the business partner master record in SAP S/4HANA Cloud
- * In the supplier master record in SAP S/4HANA Cloud
- * In the user master record in SAP SuccessFactors

NO.68 You need to restrict price agreements for a customer to a specific product line in SAP S/4HANA Cloud.

What must you do?

There are 2 correct answers to this question.

Response:

- * Create a division to group the relevant products.
- * Assign a new sales office to a sales organization.
- * Create a sales office for the relevant products.
- * Assign a new division to a sales organization.

NO.69 You use the My Sales Overview app of the SAP Fiori Analytical Apps for Sales (1BS) scope item. The results displayed on the cards can be filtered by several parameters in the global filter.

Which card is NOT impacted by the filter parameter values?

Please choose the correct answer.

Response:

- * Sales Quotation Pipeline
- * Customer Contacts
- * Quick Actions
- * Open Sales Orders

NO.70 What is the most significant feature of a hybrid cloud?

Please choose the correct answer.

Response:

- * Its resources are shared by multiple customers and accessed via the Internet.
- * It is a mix of private cloud and public cloud.
- * It is a mix of on-premise and cloud solutions.
- * It is made available on the premises of a third-party cloud provider.

NO.71 Which steps are required for data load preparation?

There are 3 correct answers to this question.

Response:

- * Perform full data load to determine the required loading times
- * Design programs or reports required to extract data and initiate data cleansing
- * Determine data requirements based on scenario reviews
- * Review data load templates and determine data mapping
- * Determine if public or private cloud is required for data migration

NO.72 What is different in the account posting of a down payment request, compared to the account posting of an invoice?

There are 2 correct answers to this question.

Response:

- * Reconciliation account
- * General ledger (GL) indicator
- * Chart of accounts
- * Cost center

NO.73 How are analytics capabilities built into SAP S/4HANA Cloud?

Please choose the correct answer.

Response:

- * Analytical is installed as an add-on to the application
- * Analytical is installed on a dedicated SAP Fiori server
- * Analytical is extended by the user to a dedicated SAP Fiori server
- * Analytical is embedded in the same technical stack as the application

NO.74 Which activities does the expert configuration allow?

There are 2 correct answers to this question.

Response:

- * Adaptation of editable fields within SAP Best Practices content
- * Customization through IMG outside self-service configuration UI tools
- * Deletion of SAP Best Practices content before Quality system activation
- * Creation of new processes in customer owned area

NO.75 You are working on an Invoice Correction Process with Credit Memo (BKL) process in SAP S/4HANA Cloud. What does the Create Credit Memo Request process step indicate?

Please choose the correct answer.

Response:

- * Customer's intention to buy the goods
- * Authorization to pass a credit
- * Intention to pass a credit to the customer
- * Delivery of credit memo to the customer

NO.76 What is the top-level organizational unit in an SAP S/4HANA Cloud system?

Please choose the correct answer.

Response:

- * Plant
- * Controlling area
- * Company code
- * Operating concern

NO.77 Which levels constitute the structure of a sales order?

Please choose the correct answer.

Response:

- * Sales organization Distribution channel Division
- * Header Item Schedule line
- * Order Delivery Billing
- * Customer Material Inventory

NO.78 What does Convergent Billing allow you to combine in a unique invoice?

Please choose the correct answer.

Response:

- * Billing due for SD documents

Billing information from a non-SAP system

- * Billing due for sales documents

Billing due for deliveries

- * Billing due for sales documents

Billing due for purchase orders

- * Billing due for sales orders

Billing due for return orders

NO.79 How can you create a business user in SAP S/4HANA Cloud?

There are 2 correct answers to this question.

Response:

- * Use the Maintain Employee SAP Fiori app
- * Use transaction SU01 (User Maintenance) in the SAP GUI
- * Use Add New Employee in the SAP SuccessFactors Admin Center
- * Use the Import Employees SAP Fiori app

NO.80 What does SAP recommend you do to maintain the organizational structure in SAP S/4HANA Cloud?

Please choose the correct answer.

Response:

- * You create brand new organizational units. Copy of existing units is NOT allowed
- * You copy the existing organizational units and rename the copies
- * You delete or rename the existing organizational units
- * You rename the existing organizational units. Creation of new units is NOT allowed

NO.81 You execute the Sell from Stock (BD9) process. At which process step is the billing due list updated?

Please choose the correct answer.

Response:

- * Execute picking
- * Create delivery
- * Post goods issue
- * Job scheduling for billing creation

NO.82 You use the SAP Fiori Analytical Apps for Sales (1BS) in SAP S/4HANA Cloud. What information do these analytical apps provide in the Order-to-Cash process?

There are 2 correct answers to this question.

Response:

- * The current status of sales volumes and profit margins
- * The current status of sales orders, quotations, and back orders
- * The current status of the customer's credit limit
- * The current status of warehouse stock levels

NO.83 How does the implementation consultant support the customer during Fit-to-Standard workshops?

There are 2 correct answers to this question.

Response:

- * Highlight gaps that require configuration or extensibility decisions
- * Show and explain all available self-service configuration UIs
- * Review current custom code in the customer system
- * Demonstrate SAP Best Practices in the Starter system

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