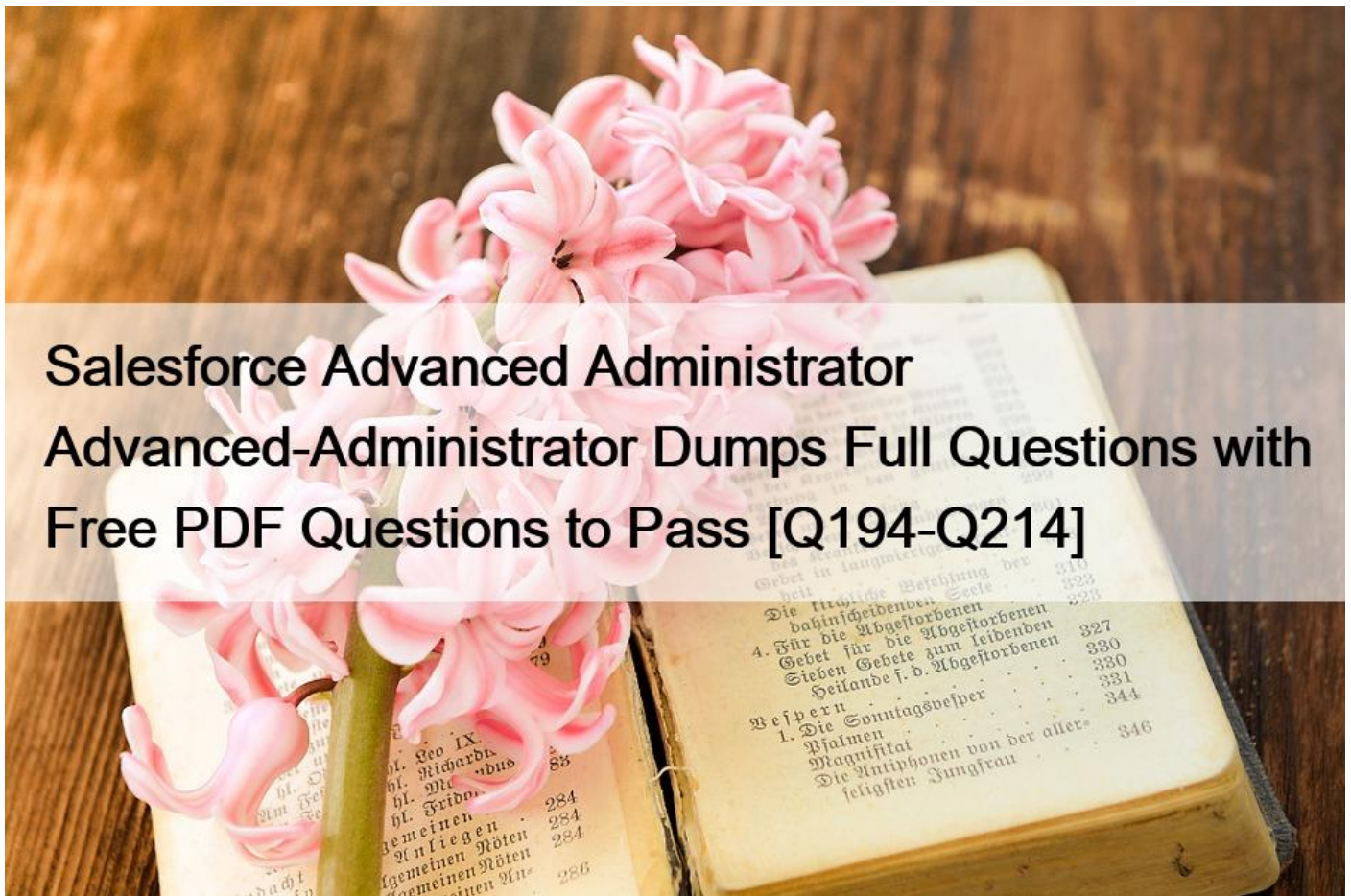


## Salesforce Advanced Administrator Advanced-Administrator Dumps Full Questions with Free PDF Questions to Pass [Q194-Q214]



## Salesforce Advanced Administrator Advanced-Administrator Dumps Full Questions with Free PDF Questions to Pass [Q194-Q214]

Salesforce Advanced Administrator Advanced-Administrator Dumps Full Questions with Free PDF Questions to Pass  
100% Updated Salesforce Advanced-Administrator Enterprise PDF Dumps

### Difficulty in writing Advanced-Administrator Exam

This Salesforce Advanced-Administrator exam is very difficult to prepare. Because it requires all candidate attention with practice. So, if Candidate wants to pass this Salesforce Advanced-Administrator exam with good grades then he has to choose the right preparation material. By passing the Salesforce Advanced-Administrator exam can make a lot of difference in your career. Many Candidates wants to achieve success in the Salesforce Advanced-Administrator exam but they are failing in it. Because of their wrong selection but if the candidate can get valid and latest Salesforce Advanced-Administrator study material then he can easily get good grades in the Salesforce Advanced-Administrator exam. Actualtests4sure providing many Salesforce Advanced-Administrator exam questions that help the candidate to get success in the Salesforce Advanced-Administrator test. Our **Salesforce Advanced-Administrator exam dumps** specially designed for those who want to get their desired results in the just first attempt. Salesforce Advanced-Administrator braindump questions provided by Actualtests4sure make candidate preparation material more impactful and the best part is that the training material provided by Actualtests4sure for Salesforce Advanced-Administrator exams are designed by our experts in the several fields of the IT industry.

What is the duration of the Advanced-Administrator Exam - Format: Multiple choices, multiple answers- Passing Score:

68%- Number of Questions: 60- Length of Examination: 105 minutes **NO.194** Which three features are supported in delegated administration?

- \* Create and edit users
- \* Manage custom objects
- \* Unlock Communities users
- \* Set org-wide sharing defaults
- \* Unlock non-Communities users

**NO.195** What should an administrator consider when setting up salesforce entitlements? choose 2

- \* The service level agreements related list on a case gives support agents access to contract details.
- \* Salesforce entitlements require service cloud user feature licensing.
- \* Salesforce entitlements require an entitlement process with milestones and milestone actions.
- \* The entitlement model dictates the level of detail for the entitlement process.

**NO.196** AW Computing has a 4-hour SLA in its support guarantee. The company recently received feed that customers are reporting long wait times before an agent responds to a new case after it has been submitted.

How should an administrator ensure cases are properly prioritized?

- \* Auto-Response Rules
- \* Escalation Rules
- \* Assignment Rules
- \* Workflow Rules

**NO.197** A user is trying to access content in a library but is receiving an insufficient privileges message. How should the administrator troubleshoot this issue? Choose 2 answers

- \* Determine if the user's profile has the Salesforce CRM Content user permission enabled
- \* Determine if the user has been granted Viewer permission to the library of interest
- \* Determine if the user's record has the Salesforce CRM Content user permission enabled
- \* Determine if the user has been granted viewer permission to the content

**NO.198** Universal Containers wants to allow community visitors to submit support cases without logging into the community.

Which two features are required to implement this request?

Choose 2 answers

- \* Caseassignment rules
- \* Case feed actions
- \* web-to-case
- \* New case quick action

**NO.199** When using Customizable Forecasts, which forecast category is not included in the forecast? \* (1 Point)

- \* Closed
- \* Omitted
- \* Pipeline
- \* Best Case

**NO.200** What are types of tagging available in Library / Workspace / Content ? Choose 3

- \* Open Tagging
- \* Protected Tagging
- \* Public Tagging

- \* Private Tagging
- \* Guided Tagging
- \* Restricted Tagging
- \* Open to all Tagging

**NO.201** Universal Containers uses a custom object to track customer complaints. The company wants to have a field on the custom object where they can include a reference to another complaint. What type of relationship can be used to accomplish this?

- \* Junction
- \* Lookup
- \* Master-detail
- \* Hierarchical

**NO.202** The sales manager at Universal Containers would like a dashboard to view each of the sales representative's opportunities, accounts, and related cases.

What is a recommended solution?

- \* Create a dynamic dashboard and ensure the sales manager has the 'View My Team's Dashboard' permission
- \* Create a dynamic dashboard and add filters for opportunities, accounts, and cases
- \* Create an individual dashboard for each sales representative with opportunity, account, and case components
- \* Create a dashboard and add filters for users, opportunities, accounts, and cases

**NO.203** What can a Sales Representative see once he clicks on the Forecast (Collaborative) tab? Select 4

- \* Forecast Categories
- \* Opportunity list column
- \* Data Source
- \* Forecast Range
- \* Quotas

**NO.204** The sales manager at Universal Containers wants to see all opportunities that do not have any activities.

Which report type could be used to meet this requirement? Choose two answers. \* (1 Point)

- \* A custom report type with Opportunity as the primary object and Activity as the secondary object
- \* An opportunity report with across-object filter of opportunities without activities
- \* A joined report using an opportunity report in Block A; a task and event report filtered by tasks for Block B
- \* A standard opportunity filtered by the field Last Activity and a custom date range that is blank

**NO.205** Milestone actions determine what happens during a case support process and can trigger what type of workflow actions?

Select 3

- \* SLA Breach
- \* Success
- \* Violation
- \* Entitlement Breach
- \* Warning

**NO.206** A user needs to copy existing products from a pricebook. What should be taken into consideration when cloning products or pricebooks?

- \* Pricebook must be enabled first before user can use the the pricelist
- \* Pricebooks cannot be cloned when the user has no access on products and pricebooks

- \* Enable manage pricebooks
- \* Customer should be able to create a pricebook if they have access to pricelist
- \* Pricebooks cannot be cloned when the user has access on products and pricebooks

**NO.207** What things should be specified by the admin to deploy changes from Sandbox to Production org using Force.com IDE?

Choose 3

- \* Data to be included
- \* Username and password
- \* Change set connection settings
- \* Configuration that needs to be transferred
- \* Environment where changes will be transferred

**NO.208** SFB Industries are offering standard lower prices to some of their key accounts. How can this be reflected within Products/Price books?

- \* Add new products into Salesforce with lower prices
- \* Add a discounted price to the existing products inside of Salesforce
- \* Create a custom field on the product object where you can enter the lower price
- \* Create a new price book and add the relevant products

**NO.209** Users report that the Industry picklist field is no longer visible on account records.

Which tool can an administrator use to troubleshoot this issue?

- \* Field audit history
- \* Debug log
- \* Field history tracking
- \* Setup audit trail

**NO.210** If using the Salesforce Data Loader, you need to use your username, password and:

Select one:

- \* Security Token.
- \* A one-time password.
- \* A CAPTCHA.
- \* A security key.

**NO.211** Dylan has submitted a vacation request for approval by his manager, but the manager is not receiving any email alerts.

What can you use in order to troubleshoot the issue? Choose two answers.

- \* Email log
- \* The Setup Audit Trail
- \* Debug Log
- \* A Time-Based Workflow

**NO.212** Northern Trail Outfitters has five delegated administrators and two system administrators. There have been a couple of cases reported that login settings for sales reps have changed.

Where would the administrator find what settings have been changed?

- \* Login history
- \* Debug log
- \* Field history tracking
- \* Setup audit trail

**NO.213** Leads come to Universal Containers from various sources and need to be assigned to the correct sales team.

When a lead comes from the APAC region, it can be passed to an external partner if the Sales Director approves the transfer. The partner's channel manager must be notified when the partner has been assigned the lead.

Which combination of automation tools is needed to meet minimally these requirements?

- \* Assignment rules and approval processes
- \* Assignment rules, approval processes, and workflow rules
- \* Assignment rules and workflow rules
- \* Assignment rules, auto-response rules, and workflow rules

**NO.214** What are the system prerequisites for Territory Management? Choose 2

- \* Customizable Forecasting Enabled
- \* Sales Teams Set up
- \* Marketing Users enabled
- \* Sandbox enabled

## Salesforce Advanced-Administrator Exam

Salesforce Advanced-Administrator Exam is related to Salesforce Certified Advanced Administrator (W19) Certification. This exam validates the Candidate knowledge of application extending options available to an Administrator across the Sales Cloud, Service Cloud, and Salesforce Chatter applications.

**Use Valid Exam Advanced-Administrator by Actualtests4sure Books For Free Website:**

<https://www.actualtests4sure.com/Advanced-Administrator-test-questions.html>