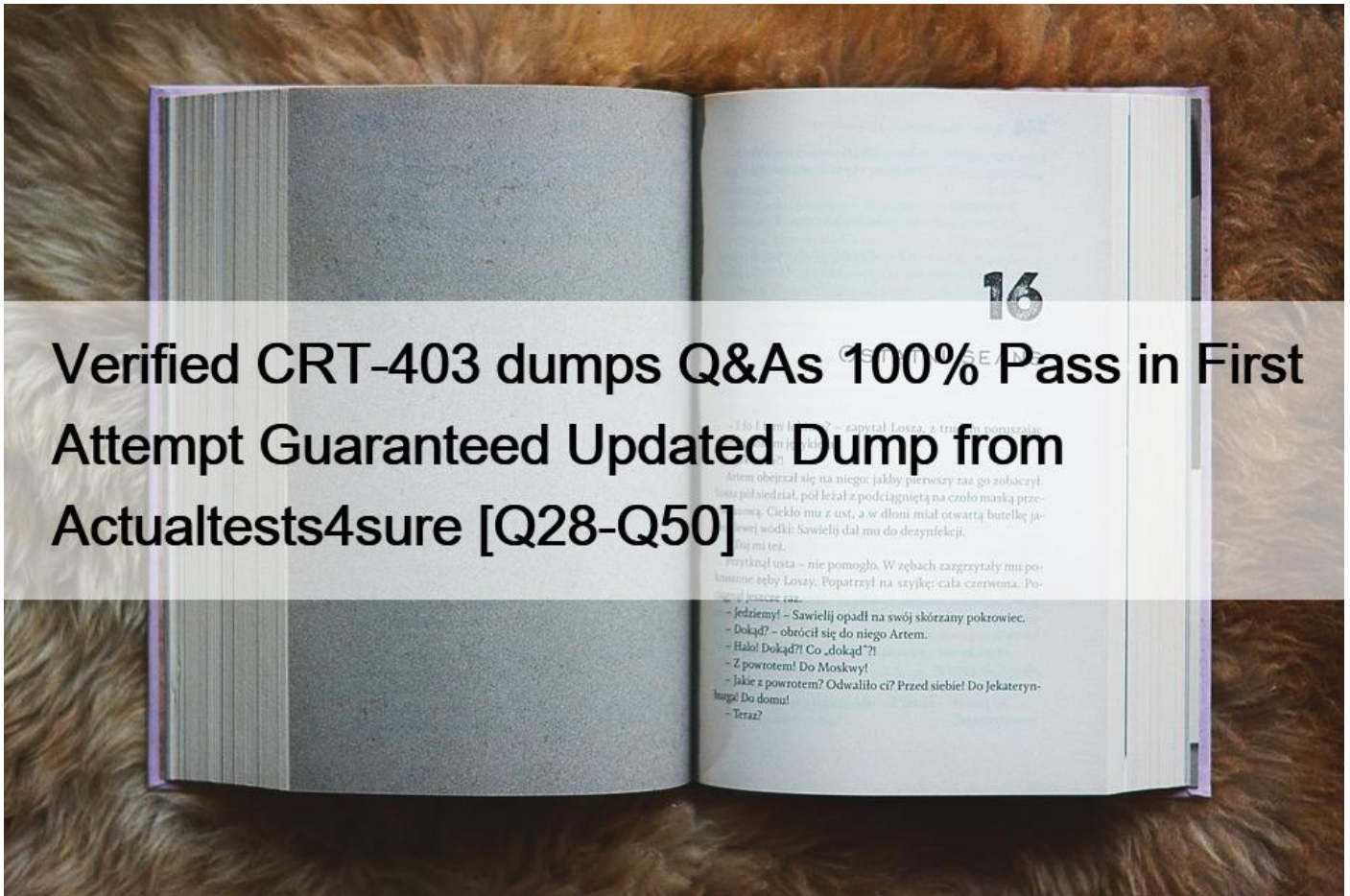


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Pass Platform App Builder CRT-403 Exam With 431 Questions

Salesforce CRT-403 Exam Syllabus Topics:

TopicDetailsTopic 1- Declarative options for incorporating Lightning Components- Unmanaged and managed packagesTopic 2- Considerations of the schema builder- Determining an appropriate data modelTopic 3- Data Modeling and Management- Use cases of external objects- Roll-up summary fieldsTopic 4- Automating business processes- Capabilities of core CRM objectsTopic 5- Declarative customizations available for the Salesforce1 user interface- Use cases for programmatic customizationsTopic 6- Determining appropriate sharing solutions- Business Logic and Process AutomationTopic 7- Custom buttons, links, and actions- Considerations for changing field types

NO.28 After universal containers converted qualified leads. Sales reps need to be able to report on converted leads. How should an app builder support for this requirement ?

- * Enable preserve lead status in the lead conversion settings
- * Assign the representative view and edit converted leads permission

- * Ensure the representative has read access to the original lead records
- * Create a custom report type with converted leads as the primary object

NO.29 Universal Containers requires e-mails to be sent to additional recipients when a workflow e-mail alert is triggered from the case object.

Which two field types need to be added to the case object to allow additional recipients on the e-mail alert? (Choose two.)

- * Text field
- * E-mail field
- * Lookup field
- * Formula field

NO.30 An app builder wants to show Groups as the last navigation menu item in the Salesforce Mobile App.

However, the app builder is not able to select Groups as one of the items on the drop-down menu.

What could cause this?

- * Groups is showing up in the recent section and not in the navigation menu.
- * Groups cannot be the last item in the navigation menu.
- * Groups is included in the Smart Search items but not on the navigation menu.
- * Groups is not included in the selected list for the navigation menu.

NO.31 A sales manager at Cloud Kicks wants the team to spend more time in the field and less time manually entering the information found on the business cards they collect.

What should an app builder do to help achieve this goal without sacrificing data quality?

- * Research and evaluate data enrichment products on the AppExchange to automate data entry.
- * Post daily to the Chatter feed any relevant fields that need to be populated.
- * Use Flow to create a data entry wizard to automate data entry.
- * Use a combination of workflow rules and formula fields to populate key fields for the sales user.

NO.32 What sandbox is used for virtually any development, testing, or training purpose?

- * Developer
- * Partial Copy
- * Full Sandbox
- * Developer Pro

NO.33 Universal Containers wants to streamline its data capture process by linking fields together. They wish to do this so that the available value on dependents fields are driven by value selected on controlling fields. Which consideration supports the stated requirements? Choose 3 answers

- * The import wizard only allows value to be imported into a dependent picklist if they match the appropriate controlling field
- * Custom picklist field can be either controlling or dependent field
- * Multi select picklist can be dependent picklist but not controlling fields
- * Standard and custom picklist fields can be dependent fields.
- * Checkbox fields can be controlling fields but not dependent fields

NO.34 At Universal Containers, the VP of Service has requested a visual indicator flag on each case, based on the case priority. High-priority case should be flagged red, medium-priority should be flagged yellow, and low-priority cases should be flagged green.

Which two formulas will accomplish this requirement? (Choose two.)

```
* IMAGE( CASE( Priority, &#8220;Low&#8221;, &#8220;/img/samples/flag_green.gif&#8221;, &#8220;Medium&#8221;, &#8220;/img/samples/flag_yellow.gif, &#8220;High&#8221;, &#8220;/img/samples/flag_red.gif&#8221;, &#8220;/s.gif&#8221;), &#8220;Priority Flag&#8221;);
* IF(ISPICKVAL(Priority, &#8220;Low&#8221;), &#8220;/img/samples/flag_green.gif , IF(ISPICKVAL(Priority, &#8220;Medium&#8221;), &#8220;/img/ samples/flag_yellow.gif&#8221;, IF(ISPICKVAL(Priority, &#8220;High&#8221;), &#8220;/img/samples/flag_red.gif, &#8220;/s.gif&#8221;)) )
* CASE( Priority, &#8220;Low&#8221;, &#8220;/img/samples/flag_green.gif&#8221;, &#8220;Medium&#8221;, &#8220;/img/samples/flag_yellow.gif&#8221;, &#8220;High&#8221;, &#8220;/img/samples/flag_red.gif&#8221;, &#8220;/s.gif&#8221;);
* IMAGE( IF(ISPICKVAL(Priority, &#8220;Low&#8221;), &#8220;/img/samples/flag_green.gif&#8221;, IF(ISPICKVAL(Priority, &#8220;Medium&#8221;), &#8220;/img/samples/flag_yellow.gif&#8221;, IF(ISPICKVAL(Priority, &#8220;High&#8221;), &#8220;/img/samples/flag_red.gif&#8221;, &#8220;/s.gif) ) ), &#8220;Priority Flag&#8221;);
```

NO.35 What is a true statement in regards to creating custom report types?

- * When the primary object is a custom object and is deleted, then the report type and any reports created from it must be deleted manually.
 - * The detail object in a master- detail relationship cannot be added as a secondary object on a custom report type
 - * Once a report type is saved with a standard or custom primary object, the primary object cannot be changed for that report type.
 - * Any object can be chosen unless the object is no visible to the person creating the report type through security settings
- Explanation: You can choose from all objects—even those you don't have permission to view. This lets you build report types for a variety of users. Once you save a report type, you can't change the primary object. If the primary object on a report type is a custom object, and the custom object is deleted, then the report type and any reports created from it are automatically deleted. If you remove an object from a report type, all references to that object and its associated objects are automatically removed from reports and dashboards based on that type.

http://help.salesforce.com/apex/htviewhelpdoc?id=reports_defining_report_types.htm&language=en_us

NO.36 Universal Containers needs to send an Outbound Message to an external system when a record has been updated.

What is the recommended feature to meet this requirement?

- * Lightning Connect
- * Workflow
- * Process Builder
- * Flow Launcher

NO.37 An app builder received a request to extend record access beyond the organization-wide defaults configured. Which two features satisfy this requirement?

Choose 2 answers

- * Sharing Rules
- * Public Groups
- * Permission Set Groups
- * Manual Sharing Rules

NO.38 What is true about dashboard filters? (Choose three.)

- * Filters can be added to dashboards that contain Visualforce components.
- * It's not possible to filter on bucket fields.
- * Filters aren't applied when you schedule or e-mail a dashboard.
- * You can't filter data on a joined report in dashboard view or add a filter to a dashboard that only has joined reports.

NO.39 You've developed some new functionality in production, but there are concurrent development projects in a

developer sandbox.

What's the best way to make sure the changes in production and projects in development are both merged?

- * Simply refresh the developer sandbox.
- * Copy all of the sandbox metadata to a file system, then refresh the developer sandbox, and finally deploy all the metadata to the developer sandbox.
- * Create a new sandbox, and then deploy from your developer sandbox to the new sandbox.
- * None of the above.

NO.40 Which three statements are true about Master-Detail relationships? (Choose three.)

- * You can't convert it if there is a roll-up summary field.
- * Converting a look-up to master detail changes the OWD to Controlled by Parent.
- * A look-up can be converted to a master detail if there are existing records with null values.
- * SF displays a waiting page after you request to change a master detail to a look-up or vice versa.

NO.41 Workflow rules on custom objects are NOT automatically deleted if the custom object is deleted.

- * True
- * False

NO.42 The Vp of sales at universal con has requested the sales reps be given access to view all accounts in salesforce. However, they've also requested the sales rep only be allowed to create new opportunities on accounts they own

- * Create a new opportunity quick action that validation account ownership
- * Create an opportunity validation rule that compares the opportunity and account owner
- * Set the organization wide default sharing on opportunities to private and recalculate sharing
- * Set the organization wide default sharing on opportunities to controlled by parent

NO.43 Universal container has included its orders as an external data object into Salesforce. You want to create a relationship between Accounts and the Orders object (one-to-many relationship) leveraging a key field for account which is on both external object and Account.

Which relationship do you create?

- * Lookup Relationship
- * Hierarchical Relationship
- * Master Detail Relationship
- * Indirect Lookup Relationship
- * External Lookup Relationship

NO.44 A business user wants a quick way to edit a record's status and enter a custom due date field from the record's feed in Salesforce Mobile App.

What could be used to accomplish this?

- * Custom quick access link
- * Custom button
- * Custom URL formula field
- * Custom action

NO.45 The Director of Marketing has asked the AppBuilder to create a formula field that tracks how many days have elapsed since a contact was sent a marketing communication. The director is only interested in whole units.

- * Datevalue()
- * Today()

- * Now()
- * Date()

NO.46 Ideally, who should be in charge of logging all changes in production?

- * Product Manager
- * Administrator
- * QA Engineer
- * Developer

NO.47 Universal containers (uc) wants to delete data in several fields for 5000 lead records. UC export the selected record IDs and fields that need to have data deleted in a csv file. Which two steps should an app builder suggest to meet these requirements ?

Choose 2 answers

- * Select the correct record type
- * Use import Wizard to update leads using the CSV file
- * Select insert null values in setting
- * Use Data Loader to update leads using the CSV file

NO.48 Universal Containers allows all employees to submit reviews for leadership using a custom object called Review. These Reviews should only be visible to the HR department and the employee who submitted the record.

Which three steps should an app builder take to properly control access to Reviews?

Choose 3 answers

- * Disable Grant Access Using Hierarchies.
- * Add a Master-Detail(User; field on the Review object.
- * Create a criteria-based Sharing Rule for the HR Department.
- * Remove Review Read permission from non-HR Department user Profiles.
- * Set organization-wide default to Private.

NO.49 What is true regarding changing the field type of a rich text area?

- * It is not possible to change the field type of a rich text area.
- * Rich text area fields can be converted but only to a long text area field type.
- * Images in a rich text area are deleted when the field type is converted.
- * Rich text area fields can be converted to a text area field type but data may be truncate.

NO.50 UC would like to embed a chart of all related opportunities, by stage, on the account details page. Which type of report should use

- * A summary report on the opportunity object
- * A tabular report on the account object
- * A tabular report on the opportunity object
- * A summary report on the account object

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