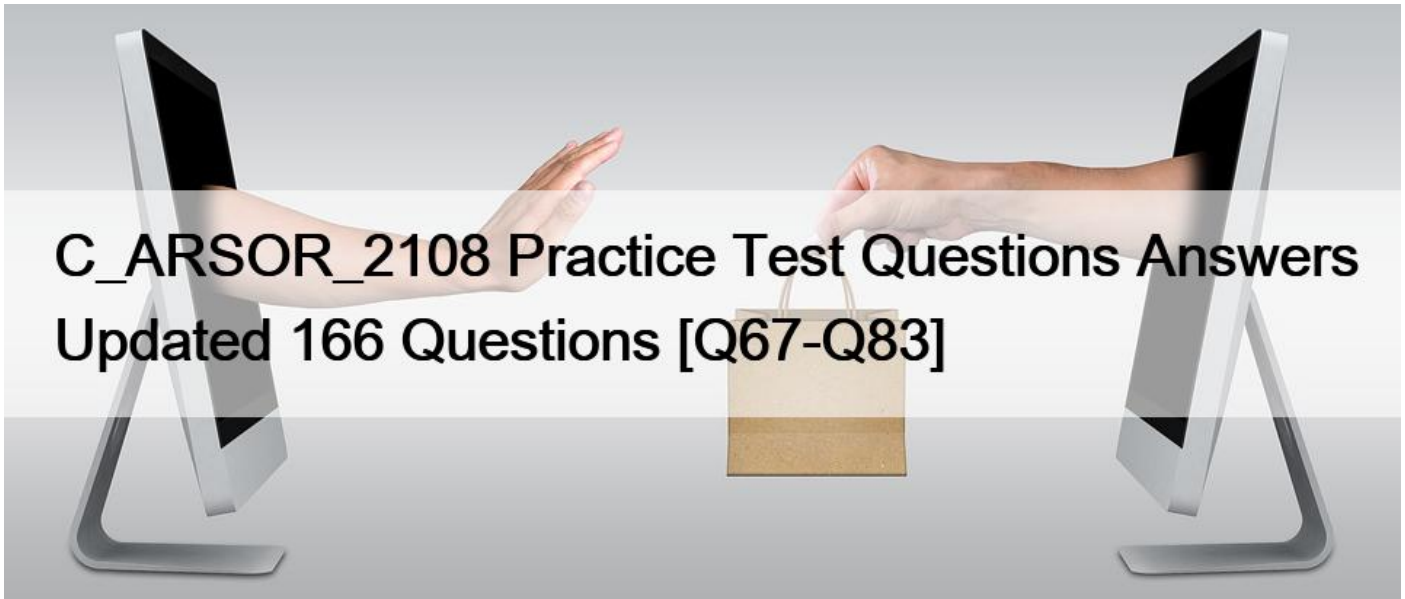


## C\_ARSOR\_2108 Practice Test Questions Answers Updated 166 Questions [Q67-Q83]



C\_ARSOR\_2108 Practice Test Questions Answers Updated 166 Questions

C\_ARSOR\_2108 dumps & SAP Certified Application Associate Sure Practice with 166 Questions

**Q67.** Which event types in SAP Ariba Sourcing can be configured to allow competition so that suppliers can see their bid rank or the current lead bid?

- \* Request for proposal
- \* Reverse Auction
- \* Quick Quote posting
- \* Request for Information

**Q68.** Which of the following considerations should you keep in mind when using auction template? Note: there are

2 correct answers to this question.

- \* Runs over a short period of time
- \* Expected low competition between strategic and preferred suppliers
- \* Price is the most important factor
- \* Contains high price variance

**Q69.** Which of the following activities is an RFI used for? Note: there are 2 correct answers to this question.

- \* Gather competitive information without revealing feedback to the supplier
- \* Collect information about supplier qualifications and pricing information
- \* Narrow the supply base by identifying which suppliers are most likely to respond
- \* Allow suppliers to market their qualifications to project owners

**Q70.** What grading feature allows you to change scores submitted by team graders?

- \* Pre-grading

- \* Adjust grades for consensus
- \* Blind grading
- \* Review for team grading

**Q71.** Which of the following best describes a traffic light auction format?

Please choose the correct answer.

Response:

- \* Supplier submit decreasing bids within staggered lots that do not include overtime
- \* Supplier submit decreasing bids within serial lots with durations displayed via color coded icons
- \* Supplier must pass an access gate with prerequisites before participating in the full auction
- \* Supplier submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.

**Q72.** Which of the following factors would influences the success of an auction?

- \* There are wide variations in product standards
- \* Participants are bidding in multiple currencies
- \* The supply base is competitive
- \* Raw material prices for the suppliers are rising

**Q73.** What type of content items could be created if a document does NOT require a response?

- \* Line Item
- \* Attachment
- \* Section
- \* Requirement

**Q74.** Which of the following customization Manager activities can be performed by the customization administrator system group?

There are 2 correct answers to this question.

Response:

- \* Update site-wide company logo
- \* Update enumerations
- \* Update bidder agreement text
- \* Access field configuration

**Q75.** What prepackaged report shows the total awarded spend for a specific organization across all event types?

- \* Supplier Participation Report
- \* Event Participation Summary
- \* Event Spend Summary
- \* RFI Report

**Q76.** What can you use the Sourcing Library for?

There are 2 correct answers to this question.

Response:

- \* Automatically archive events
- \* Search for predecessor projects
- \* Store reports

- \* Store event content

**Q77.** When is the Ariba review button available? Note: there are 2 correct answers to this question.

- \* After publishing, while monitoring
- \* On the summary step before publish
- \* When a test event is set to YES
- \* When the event is in draft status

**Q78.** Which action can the customer take if the ENABLEJTEMJ/ERSIONING parameter is active?

- \* Store the History of BOM changes
- \* Add different versions of the same material to sourcing events
- \* Assign the BOM to different programs
- \* Assign different versions of the same item to different users

**Q79.** Which steps are required to set up a total cost term?

- \* Add each term to the event template
- \* Set the answer type and acceptable value for all non-numeric terms
- \* Access the Sourcing Library for a list of approved terms
- \* Designate if the term is an adder, subtractor&#8230;
- \* Create the line item within the event;

**Q80.** When should a customer identify the resources for each role on the client deployment team?

Please choose the correct answer.

Response:

- \* During the pre-kickoff phase
- \* Any time before the design is complete
- \* After the project charter is complete
- \* As part of the kickoff meeting

**Q81.** Which auction types must include &#8220;Serial&#8221; for the event rule &#8220;Specify how lot bidding will begin and end&#8221;?

There are 2 correct answers to this question.

Response:

- \* Traffic light auction
- \* English reverse auction
- \* Japanese reverse auction
- \* Dutch reverse auction

**Q82.** What solutions are included in the SAP Ariba Strategic Sourcing Suite? Note: There are 2 correct answers to this question.

- \* SAP Ariba Supplier Lifecycle and Performance
- \* SAP Ariba Buying and Invoicing
- \* SAP Ariba Spend Analysis
- \* SAP Ariba Contracts

**Q83.** As a project owner, what advantage would you have by allowing suppliers to only see their rank?

- \* The possibility of a wide variation in bids.

- \* Price data is highly sensitive.
- \* There are many suppliers invited to the auction.
- \* The market for the product on auctions is highly competitive.

### SAP C\_ARSOR\_2108 Certification Exam Topics:

Topic Areas Topic Details, Courses, Books **Event and Auction Creation > 12%** Define the different types of events available in SAP Ariba Sourcing and set up a new event. AR111 (SAP ARIBA SOURCING) - AR130e SAP Learning Hub Content **Product Sourcing > 12%** Describe, use and administer the product sourcing features for direct materials. - AR140e SAP Learning Hub Content - AR141e SAP Learning Hub Content **Auctions > 12%** Define auction types, explain the business case for auctions, and create and manage an auction. - AR130e SAP Learning Hub Content **Project Creation and Management 8% - 12%** Describe a sourcing project, including approval rules and sourcing requests. AR111 (SAP ARIBA SOURCING) **Event Management: Advanced Features > 12%** Use event template rules and advance features, such as scoring, conditional content and global events; Use prepackaged reports. AR120 (SAP ARIBA STRATEGIC SOURCING) AR121 (SAP ARIBA STRATEGIC SOURCING)

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