

C_C4H430_94 Tested & Approved SAP Certified Application Associate Study Materials [Q48-Q68]



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Validate your Skills with Updated SAP Certified Application Associate Exam Questions & Answers and Test Engine

SAP C_C4H430_94 Certification Exam Topics:

Topic Areas Topic Details, Courses, Books **Navigation and Basic Administration > 12%** Define and configure system and user settings and set-up administration and security settings. C4H430 (SAP COMMISSIONS 1908) **Plans and Rules > 12%** Explain compensation rules and how to use each of the rules when designing compensation plans. Identify best practices when working with compensation rules and plans. C4H430 (SAP COMMISSIONS 1908) **Dashboard, Plan Communicator, and Disputes < 8%** Illustrate how to create Dispute templates, Dashboards and Documents. C4H430 (SAP COMMISSIONS 1908) **Pipeline > 12%** Define Pipeline calculation process. Explain the Pipeline process model and illustrate Pipeline stages. C4H430 (SAP COMMISSIONS 1908) **Organizational Data > 12%** Identify Organizational Data and manage effective dates and versioning to manage change of data overtime. C4H430 (SAP COMMISSIONS 1908)

NEW QUESTION 48

What are some best practices when terminating a Participant? Note: There are 2 correct Answers to this question.

- * Use a Generic Attribute for status to hold the terminated Participant's status.
- * Delete the Participant record.
- * Change the end date of the Participant record to the termination date.
- * Use a Generic Date field to hold the end date of the Participant's computation.

NEW QUESTION 49

If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct Answers to this question.

- * You must run compensate and pay before classify.
- * You can Finalize a group of Positions in a single Pipeline run.
- * You CANNOT Finalize an entire period for multiple Processing Units in a single Pipeline run.
- * You can Post an entire period for multiple Processing Units in a single Pipeline run

NEW QUESTION 50

Rate Tables can only be used in which of the following rules? Choose the correct answer.

- * Incentive Rules
- * Measurement Rules
- * Credit Rules
- * Deposit Rules

NEW QUESTION 51

In SAP Commissions, what is a Position Assignment? Note: There are 2 correct Answers to this question.

- * Assigning a Plan to a Position.
- * Assigning a Participant to a Position.
- * Assigning a Manager to a Position.
- * Assigning a Title to a Position.

NEW QUESTION 52

Suppose a company requires their new Sales Representatives to reach 60 days of employment before receiving any bonus payment. What is the best type of deposit hold you should use in this particular situation? Choose the correct answer.

- * Indefinite hold
- * Hold with conditions
- * Period type
- * Release immediately

NEW QUESTION 53

Which of the following Compensation Elements can you use in compensation rules? Note: There are 3 correct Answers to this question.

- * Fixed Values
- * Processing Units
- * Rate Tables
- * Business Units
- * Lookup Tables

NEW QUESTION 54

In SAP Commissions, what is a Fixed Value? Choose the correct answer.

- * A Classifier used to allocate transactions to Positions, based on assignment.
- * An object used to store static, period-specific numbers associated with a Unit Type.
- * A placeholder for a compensation element used in a rule.
- * An object used to calculate complex mathematical equations.

NEW QUESTION 55

A Sales Rep's compensation plan stipulates that for every transaction, 2% of that transaction goes to their direct Manager. In addition, the Regional Manager receives 1% of all transactions from all Sales Reps and Managers within their given region. Which rule type should you use for this rolling relationship? Choose the correct answer.

- * Primary Measurement Rule
- * Direct Credit Rule
- * Indirect Credit Rule
- * Secondary Measurement Rule

NEW QUESTION 56

Which of the following are the unique identifiers for a transaction? Choose the correct answer.

- * Order ID, Line Number, Subline Number, and Event Type
- * Order ID, Line Number, and Event Type
- * Order ID, Line Number, Subline Number, and Credit Type
- * Order ID, Line Number, Subline Number, and Compensation Date

NEW QUESTION 57

What can you do with Business Units? Note: There are 2 correct Answers to this question.

- * You can control access to Commissions data by using Business Units.
- * You can assign multiple Business Units to a Processing Unit.
- * You can assign a Business Unit to multiple Processing Units.
- * You can share reference data across Business Units.

NEW QUESTION 58

When would you set a termination date for a Participant record? Choose the correct answer.

- * When you want to delete a Participant from the system
- * When a Participant changes positions
- * When you NO longer want the commissions calculation to be processed
- * When a Participant NO longer works in an organization

NEW QUESTION 59

Which of the following are characteristics of Dashboards? Note: There are 2 correct Answers to this question.

- * Dashboards do NOT use Effective Dates.
- * Dashboards can be created for Custom Calendars.
- * Dashboards can display past and futures dates.
- * Dashboards can support only a single Position.

NEW QUESTION 60

What compensation plan rule uses the output of the Measurement Rule and objects such as Fixed Values, or Lookup Tables to generate a commission output? Choose the correct answer.

- * Basic Incentive Rule
- * Deposit Rule
- * Primary Measurement Rule
- * Credit Rule

NEW QUESTION 61

If you need to make a change to an existing compensation plan what should you do as a best practice?

Choose the correct answer.

- * Wait until the new fiscal year to make the changes.
- * First version the plan and then make changes to it.
- * Delete the plan and start again.
- * Change the existing plan.

NEW QUESTION 62

What does the system do when Payment Threshold is enabled? Choose the correct answer.

- * The system will NOT generate payments for held deposits until they are released.
- * The system will NOT generate payments greater than or equal to the payment threshold.
- * The system will NOT track negative payments as balances once the period is finalized.
- * The system will NOT generate payments less than or equal to the payment threshold.

NEW QUESTION 63

What can you use a Deposit Rule for? Note: There are 2 correct Answers to this question.

- * Classify transaction data by product group.
- * Combine multiple incentives into a single deposit.
- * Put a hold on all or part of a deposit until a future period.
- * Aggregate credit amounts over time.

NEW QUESTION 64

Which of the following are best practices when working with Variables? Note: There are 2 correct Answers to this question.

- * Avoid using Variables because they increase processing time.
- * Set a default assignment to all of the Variable types.
- * Always leave the Variable default assignment field empty.
- * Use Variables whenever using a plan object that can be set to a Variable.

NEW QUESTION 65

Which of the following are characteristics of Calendars? Note: There are 2 correct Answers to this question.

- * Leaf periods on a Calendar CANNOT contain gaps or overlap.
- * You can have two rules with the same names, as long as they are on different Calendars.
- * You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.
- * You CANNOT delete a period once a Pipeline has been run for that period.

NEW QUESTION 66

Which of the following are calculated during the Pipeline Pay Stage? Note: There are 2 correct Answers to this question.

- * Trial Payments
- * Final Balances
- * Trial Balances
- * Final Payments

NEW QUESTION 67

What are some best practices when working with Quotas? Note: There are 2 correct Answers to this question.

- * Re-calculate subordinate Quotas at the manager level if you change the values of the subordinates.
- * Create a Variable for each Quota you want to use.
- * Do NOT leave a Quota blank for a Position on a Plan.
- * Use Quotas only when the Quota values are the same across all Positions.

NEW QUESTION 68

Which rule types fire during the Reward stage? Note: There are 3 correct Answers to this question.

- * Secondary Measurement
- * Credit
- * Primary Measurement
- * Incentive
- * Deposit

SAP C_C4H430_94 Exam Description:

This certification test verifies the knowledge of SAP Commissions fundamentals and implementation for Consultants. It validates that the Consultant has a good sound knowledge and understanding of how to implement compensation plans. Based on that knowledge, the successful Consultant is able to apply those acquired skills to perform a variety of appropriate implementation and customization related tasks within a project team and contribute positively to the success of a project.

C_C4H430_94 Exam Certification Details:

Duration:180 minsLevel:AssociateSample Questions: SAP C_C4H430_94 Exam Sample Question Exam:80 questionsCut Score:65%

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