Latest Jul-2022 SAP C_C4H430_94 Dumps Updated 82 Questions [Q34-Q51

Latest Jul-2022 SAP C_C4H430_94 Dumps Updated 82 Questions
PDF Download Free of C_C4H430_94 Valid Practice Test Questions

SAP C_C4H430_94 Exam Description:

This certification test verifies the knowledge of SAP Commissions fundamentals and implementation for Consultants. It validates that the Consultant has a good sound knowledge and understanding of how to implement compensation plans. Based on that knowledge, the successful Consultant is able to apply those acquired skills to perform a variety of appropriate implementation and customization related tasks within a project team and contribute positively to the success of a project.

SAP C_C4H430_94 Certification Exam Topics:

Topic AreasTopic Details, Courses, Books**Dashboard, Plan Communicator, and Disputes < 8%**Illustrate how to create Dispute templates, Dashboards and Documents. C4H430 (SAP COMMISSIONS 1908) **Organizational Data > 12%**Identify Organizational Data and manage effective dates and versioning to manage change of data overtime. C4H430 (SAP COMMISSIONS 1908) **Classification and Compensation Elements > 12%**Explain Compensation Elements' features and capabilities. Explain Classification Data and the relationship between Territories and Classification Data. Identify best practices when working with each of the compensation elements. C4H430 (SAP COMMISSIONS 1908)

Q34. Which of the following is a best practice regarding adjusting credit values? Choose the correct answer.
* Use a Fixed Value Variable to adjust credit values.
* Never change an Earning Group in the Deposit Rule.
* Perform adjustments only at the transaction level.
* Manually adjust credit values.
* None

Q35. What are some best practices when working with Quotas? Note: There are 2 correct Answers to this question.
* Re-calculate subordinate Quotas at the manager level if you change the values of the subordinates.
* Create a Variable for each Quota you want to use.
* Do NOT leave a Quota blank for a Position on a Plan.
* Use Quotas only when the Quota values are the same across all Positions.

Q36. Which of the following can you accomplish within the Customizations workspace? Note: There are 2 correct Answers to this question.
* Create Business Units.
* Create additional Classifier Types.
* Manage and create Variables.
* Manage and create attributes.

Q37. What does a compensation plan do in SAP Commissions? Choose the correct answer.
* Detail the organizational structure.
* Determine how transactions and orders are paid out.
* Measure company goals.
* Define the legal terms and conditions of employment.

Q38. Which of the following are features of Relationships? Note: There are 3 correct Answers to this question.
* In the Relationships workspace, you can create additional Roll types and reporting relationships.
* As you designate a Manager on a Position record in the Positions workspace, SAP Commissions creates a reporting Roll type, by default.
* In the Relationships workspace, you CANNOT delete Roll types.
* A Roll Relationship is an association of two Positions that is used by SAP Commissions to process rolled values.
* Companies use Roll Relationships to roll deposits from one Position to another.

Q39. How are Rate Tables different from Lookup Tables? Note: There are 2 correct Answers to this question.
* Rate Tables can be effective dated. Lookup Tables CANNOT be effective dated, but each cell in the matrix can be effective dated.
* Rate Tables can be used in any rule. Lookup Tables can be used only in Incentive Rules.
* Rate Tables CANNOT handle step commissions. Lookup Tables can handle step commissions.
* Rate Tables have a single dimension. Lookup Tables can have more than one dimension.

Q40. What objects does the Organizational Data include? Choose the correct answer.
* Positions, Participants, Titles, and Relationships
* Plans, Plan Wizard, Rules, Classifiers, and Models
* Positions, Participants, Titles, Relationships, and Positions Groups
* Fixed Values, Formulas, Lookup Tables, and Rate Tables

Q41. What options can you set within the User Preferences workspace? Note: There are 3 correct Answers to this question.
* Default Business Unit
* Enable Processing Units
* Payment Threshold
* Default View Data
* Prompt Settings

Q42. What can you do with Business Units? Note: There are 2 correct Answers to this question.
* You can control access to Commissions data by using Business Units.
* You can assign multiple Business Units to a Processing Unit.

* You can assign a Business Unit to multiple Processing Units.
* You can share reference data across Business Units.

Q43. Which of the following are characteristics of an Event Type? Note: There are 3 correct Answers to this question.
* It is a required field on a transaction.
* It is period-based and must be associated with a Calendar.
* It is used to define types of sales activity.
* It must exist in the system before loading transactions with that Event Type.
* It is a required output for Deposit Rules.

Q44. Which of the following are characteristics of Variables? Note: There are 2 correct Answers to this question.
* Variable settings such as Effective Dates, Business Units, and Unit Types must NOT be the same as their associated compensation element.
* Once a Variable has been created, the Variable’s type can be changed.
* Variable assignments made at the Position level supersede assignments made at the Plan level.
* A Variable can only be associated with the same type of compensation element.

Q45. What is the function of a Direct Credit rule? Choose the correct answer.
* To generate a Credit based on a transaction or order
* To determine how the transaction is deposited
* To calculate whether a sales quota has been met
* To sum the Credits and Measurements

Q46. Which of the following are characteristics of Dashboards? Note: There are 2 correct Answers to this question.
* Dashboards do NOT use Effective Dates.
* Dashboards can be created for Custom Calendars.
* Dashboards can display past and futures dates.
* Dashboards can support only a single Position.

Q47. A Sales Rep’s compensation plan stipulates that for every transaction, 2% of that transaction goes to their direct Manager. In addition, the Regional Manager receives 1% of all transactions from all Sales Reps and Managers within their given region. Which rule type should you use for this rolling relationship? Choose the correct answer.
* Primary Measurement Rule
* Direct Credit Rule
* Indirect Credit Rule
* Secondary Measurement Rule

Q48. What is a best practice regarding rolling results data? Choose the correct answer.
* Roll at the credit level.
* Use a Variable whenever creating a rolling relationship.
* Create multiple plans with a variety of Formulas to roll results data.
* Roll at the measurement or incentive level.

Q49. What is the leaf-level unique identifier in a Category Hierarchy? Choose the correct answer.
* Classifier
* Root Category
* Category
* Subcategory

Q50. Which of the following are characteristics of Calendars? Note: There are 2 correct Answers to this question.

* Leaf periods on a Calendar CANNOT contain gaps or overlap.
* You can have two rules with the same names, as long as they are on different Calendars.
* You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.
* You CANNOT delete a period once a Pipeline has been run for that period.

Q51. Which of the following are fields on a Participant record? Note: There are 2 correct Answers to this question.
* First and Last Name
* Position Name
* Participant ID
* Title

C_C4H430_94 Exam Certification Details:

Level:AssociateDuration:180 minsLanguages:English

C_C4H430_94 Test Engine files, C_C4H430_94 Dumps PDF:
https://www.actualtests4sure.com/C_C4H430_94-test-questions.html]