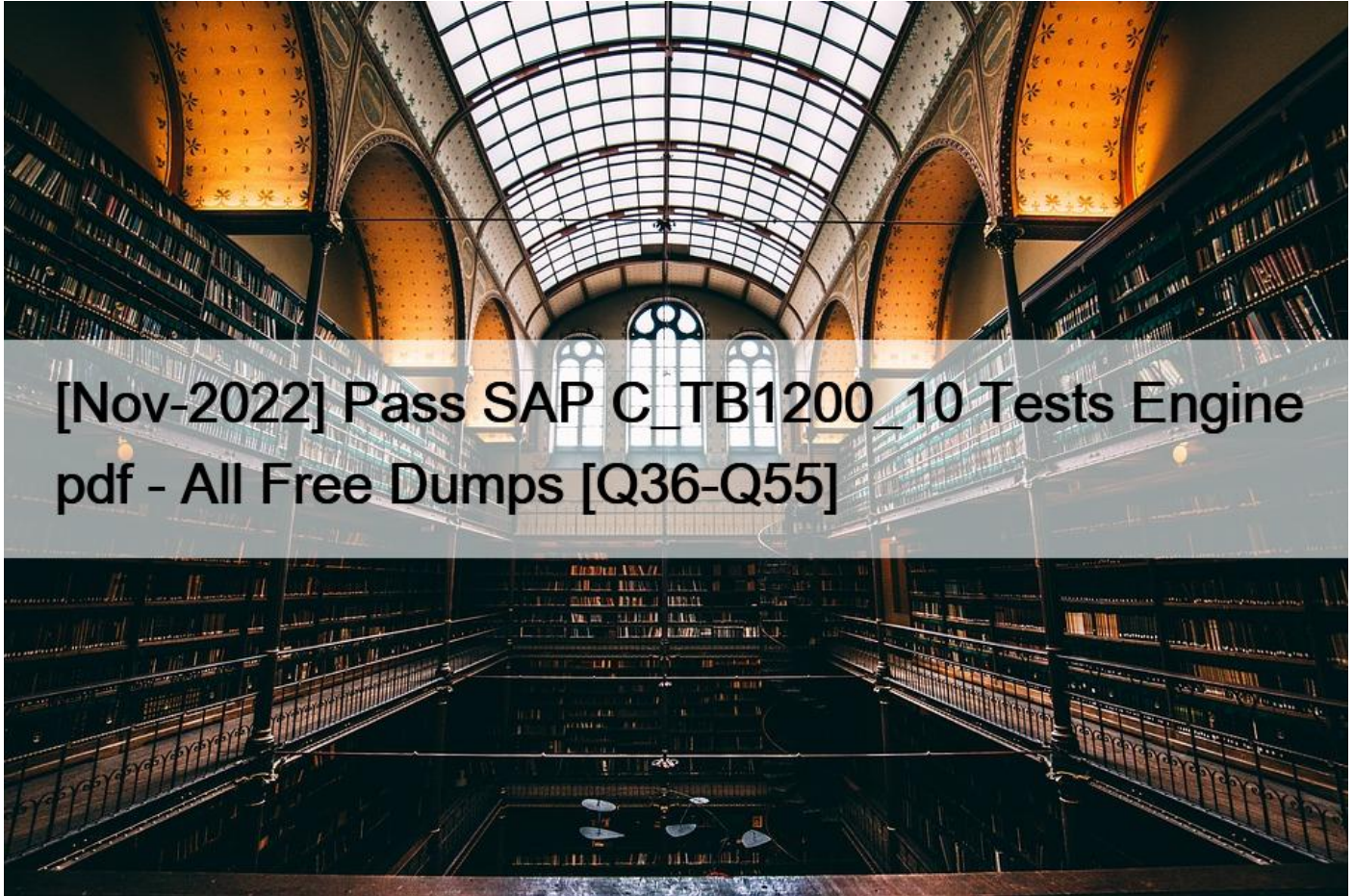


## [Nov-2022 Pass SAP C\_TB1200\_10 Tests Engine pdf - All Free Dumps [Q36-Q55]



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SAP Certified Application Associate - SAP Business One Release 10.0 Practice Tests 2022 | Pass C\_TB1200\_10 with confidence!

C\_TB1200\_10 Exam Certification Details:

Cut Score:65%Sample Questions: SAP C\_TB1200\_10 Exam Sample Question Duration:180 mins

SAP C\_TB1200\_10 Exam Description:

This "SAP Certified Application Associate - SAP Business One Release 10.0" certification exam verifies that the candidate possesses the basic knowledge in the areas of implementation, logistics, financials and SAP Business One support. Candidates who gain this certificate are able to work under the guidance of an experienced consultant to implement their first SAP Business One implementation project. NOTE: Depending on your country, you may also be able to take the certification at a local SAP training center. The tile of this page will show you the exam options available in your country.

**NO.36** You resell office supplies. You want to buy pens in boxes of 20 units and sell each pen separately.

What should you define in the system to enable this process?

- \* Define an order multiple of 20 for the pen in the itemmaster data.
- \* Define the pen as a sales item and the box of pens as a purchase item.
- \* Define a purchase unit of measure for the box of pens and a sales unit of measure for a single pen.
- \* Define a factor of 20 for the box of pens in the item master data.

**NO.37** An option to exclude discount groups for pricing is available in which two objects? Note There are 2 correct answers to this question.

- \* Business Partner Master
- \* Item Master
- \* Marketing Document
- \* Pricelist

**NO.38** The sales price list is based on the purchase price list with a factor of 1.5. A range of items in the sales price list were repriced using the Prices Update Wizard. Later, when the purchase price for one of these items changed, the item's price in the sales price list was NOT updated according to the factor.

What could be the reason?

- \* The item has a special discount.
- \* The item belongs to a discount group.
- \* The price of the item in the sales price list is set to manual.
- \* The item's purchase price was reduced rather than increased.

**NO.39** The customer wants to continue legacy document numbers in the new SAP Business One system with no breaks. What would you recommend? Note: There are 2 correct Answers to this question.

- \* Use the manual numbering series and enter the legacy numbers.
- \* Use the primary series with a prefix for the legacy numbers.
- \* Define a new series starting with the next legacy number.
- \* Use the primary series and change the starting number.

**NO.40** The accountant wants to see a breakdown of customers' balances by country in the financial reports.

How can this be set up and which report should be used?

- \* Set up a customer group for each country, and use the balance sheet report to display the breakdown by country.
- \* Set up an accounts receivable control account for each country and use the profit and loss report.
- \* Set up an accounts receivable control account for each country, and use the balance sheet report.
- \* Set up a customer group for each country, and use the profit and loss report to display the breakdown by country.

**NO.41** When you create a new company, default settings and values are applied automatically in the company details. What influences the default settings?

- \* Chart of accounts template
- \* License
- \* Localization
- \* Local currency

**NO.42** A company wants to be able to restart order numbers at 001 at the beginning of each fiscal year.

How can the company set this up?

- \* Use a prefix indicating the year in the numbering series

- \* Use a period indicator in the numbering series
- \* Use a suffix to identify the year in the numbering series
- \* Use a manual document numbering series

**NO.43** You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today.

What action do you need to take before you can create a delivery document for this sales quotation?

- \* Copy the sales quotation to a sales order
- \* Convert the lead to a customer
- \* Change the status of the sales quotation
- \* Perform an availability check

**NO.44** A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note: There are 2 correct answers to this question.



- \* The user did NOT choose a payment means
- \* The amount in the Payment Means window does NOT match the total amount of invoices
- \* The customer uses a foreign currency and the exchange rate is NOT set up
- \* The invoices are NOT due yet

**NO.45** A user is assigned to three user groups and gets the same authorization to A/R invoices at read-only, none and full. What will be the effective authorization of the user?

- \* The authorization defaults to read-only
- \* The first authorization that was assigned
- \* The most generous authorization; full
- \* None, since there is an obvious conflict

**NO.46** A user creates an incoming payment for a customer and selects two invoices to be paid. When the user tries to post the payment the system message that is shown in the attached screenshot appears.

What are possible reasons for this system message? Note: There are 2 correct answers to this question.



- \* The user did NOT choose a payment means

- \* The amount in the Payment Means window does NOT match the total amount of invoices
- \* The customer uses a foreign currency and the exchange rate is NOT setup
- \* The invoices are NOT due yet

**NO.47** You created sales quotations for three leads. One of the quotations was accepted with the condition that delivery be made today. What action do you need to take before you can create a delivery document for this sales quotation?

- \* Copy the sales quotation to a sales order.
- \* Convert the lead to a customer.
- \* Perform an availability check.
- \* Change the status of the sales quotation.

**NO.48** In the customer's business process, the sales manager needs to be Informed of any discount over 5%. Any discount over 10% requires sign-off by a Vice President(VP).

How can you set this up?

- \* Set up a user alert with a query for the two conditions, and specify the sales manager and the VP as recipients.
- \* Define an approval process with two stages, one for the sales manager and one for the VP.
- \* Set up a standard alert for the sales manager and define an approval process for the VP sign-off.
- \* Define an approval process with two conditions (5% and 10%) and include the sales manager and the VP as approvers.

**NO.49** In the Customer Receivables Aging report, what is the Aging Date?

- \* The due date of the transaction
- \* The date from which the age of the debt is calculated
- \* The age interval in which the debts are distributed in the report

**NO.50** You placed a Purchase Order with your vendor. The vendor supplied all items except for one that is out of circulation. You copy all other items from the Purchase Order to the Goods Receipt PO. What can you do with the Purchase Order?

- \* Delete the Purchase Order.
- \* Close the Purchase Order.
- \* Copy the missing item from the Purchase Order to a Return document.
- \* Cancel the Purchase Order and create a new one.

**NO.51** Which transaction would cause an increase to the balance of a revenue account?

- \* A/R invoice
- \* Capitalization
- \* Incoming payment
- \* A/R credit memo

**NO.52** The company does NOT want to use the Payment Wizard and asks you to remove the functionality completely from all forms. How do you do this?

- \* Using the form settings, hide the Payment Wizard menu.
- \* In the general settings, hide the Payment Wizard function.
- \* Using a UI configuration template, hide the Payment Wizard function.
- \* Remove authorization to the Payment Wizard in general authorizations.

**NO.53** Query Manager allows you to save user queries in categories. What is the purpose of a category? Note:

There are 2 correct Answers to this question.

- \* Allows you to schedule the running of queries by category
- \* Groups similar types of user queries

- \* Enables the query to be saved and printed as a report
- \* Controls access to the saved user query

**NO.54** Which of the following can influence the security level of a transaction in the Cash Flow report?

- \* The due date of the transaction
- \* The transaction type (origin)
- \* The payment terms of the transaction
- \* The amount of the transaction

**NO.55** Which two fields are examples of dimensions used in semantic layer views? Note: There are 2 correct Answers to this question.

- \* Posting date
- \* Item quantity
- \* Item code
- \* Document total

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