[Dec-2022 Get 100% Real Free Platform App Builder CRT-403 Sample Questions [Q178-Q197

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Q178. Universal Containers is expecting impacts to operations due to increased demand. The executive team will be reaching out to current customers and want to see the number of open cases for the account and parent account.

Which two tools could an app builder combine to display the number of open cases on the account page?

Choose 2 answers
* Flow
* Workflow
* Approval Process
* Process Builder

Q179. Which is correctly referencing a field on the Force.com custom object Position__c?
* {!Position__c.Status__c}
* [!Position__c.Status__c]
* {&Position__c.Status__c}
* [&Position__c.Status__c]

Q180. UVC uses a custom object to track open job positions. They would like to automatically post updates on a record’s feed whenever a position stage is changed. Which social feature can be used to accomplish this.
* Workflow rule
* Feed tracking
* Feed quick Action
* Auto response rule

Q181. the services manager would like to highlight case age. When a case is new, they would like to see a green flag on the case record. The flag should be yellow if the case is still open after one day. Tha flag should be red when cases are open after three days. Which two options should an app builder use to implement this requirements? Choose 2
* Image
* Formula field
* Quick action
* VLOOKUP

Q182. What is the capability of sandbox template ? Select 2
* Specify the data range for data being replicated in a partial copy sandbox environment
* Save a template for re-use when creating a partial copy sandbox environment
* Specify the objects whose data should be replicated in the partial copy sandbox environment
* Create a partial copy sandbox from a partial copy sandboxes environment

Q183. New and refreshed sandboxes have the default e-mail deliverability setting System e-mail only.

What are the other options? (Choose three.)
* No access
* System e-mail only
* All access
* All e-mail

Q184. Users at Cloud Kicks provided feedback that the time card custom page layout has too many fields on it, and some fields are only needed if other fields are entered.

What should an app builder configure to help with this issue?
* Dependent picklists
* Separate page layouts
* Lightning web components
* Dynamic forms

Q185. accounts and a secondary master detail relationship with contacts. The app builder has requirement to change the primary master relationship to lookup. What happens to the master detail relationship with contacts?
* The contacts master detail field is deleted from the object
* The contacts master detail becomes the primary
* The contacts master detail also converts to lookup
* The contacts master detail values are cleared from invoice

Q186. Which two relationship types can be defined with external object? Choose 2 answers
* Cross-Organization Lookup
* External Master-Detail
* External Lookup
* Indirect Lookup

Q187. DreamHouse Realty wants to track how many lifts are being installed into customer garages. The To Be Installed custom checkbox field on the custom Lift object should be checked and an external system should be notified via an outbound message the next day when a lift is sold.

What automation tool should be used to complete this task?
* Approval process
* Workflow
* Flow
* Process Builder

Q188. Universal Containers’ CEO has asked that all deals with more than a 40% discount get automatically sent to the VP of Finance. He will review these details without the sales rep needing to take action.

Which two ways can this be accomplished without building code? (Choose two.)
* Create a new approval process that has automatic submission enabled in the entry criteria.
* Launch a flow that uses the submit for approval action to submit deals for approval.
* Launch a new approval process that has automatic submission enabled as an initial submission action.
* Create a new process with a submit for approval action to automatically submit deals for approval.

Q189. What is true when changing the following field types? (Choose 3)
* No data is lost when changing Picklist to Multipicklist
* Data is lost when changing Number to Currency
* Rollup summary fields will stop calculate if Master Detail is changed to lookup
* No data is lost when converting Text to auto number
* Data can be lost when changing from Rich Text to Long Text

Q190. When an opportunity close date is delayed by more than 60 days, the manager and the VP sales must approve the change. How can this requirement be met? Choose 2 answers
* Build an approval process that requires unanimous approval from the manager and VP of sales.
* Create a workflow rule that checks for close date less that 60 days and add an email alert.
* Create a lightning process builder flow that submits the record for an approval process
* Build a validation rule that does not allow a user to save the opportunity record.

Q191. Field type conversion. Which of the following are true: (2)
* Data can be lost when converting from auto-number to text
* Data can be lost when converting from number to currency (assuming that field lengths are identical)
* Information can be lost when converting from text area (rich) to text area (long)
* Data can be lost when converting from simple picklist to multi picklist

Q192. Universal Containers uses Contracts for agreements with customers. A sales manager is required to provide approval for contracts and director approval for any contract over $10,000.

Which two options should an app builder use to ensure all contracts route for the correct approval and also prevent the sales rep from

making changes to the record while it is being approved7 Choose 2 answers

* Create an approval process on the Contract object with criteria set on a second approval step set as ‘Amount__c > 10,000’ and set the approver as director.

* Create an approval process on the Contract object and set the field for ‘Next Automated Approver Determined By’ as Manager’.

* Create a validation rule on the Contract object that prevents updates to the contract record while it is being reviewed.

* Create an approval process on the Contract object with one step for each sales manager that sets the approver as the director.

Q193. When a user creates a record by using an object-specific create action, what feed item for that record appears? (Choose 3 answers)

* In the Chatter feed of the user who created the record

* In the Chatter feed of the first user who follows the record on which the record was created

* As the first entry in the feed for the new record

* In the user profile feed for all users who can view the record

* In the feed for the record on which the new record was created

Q194. Universal Containers wants to standardize their business logic. They want to ensure that the workflow order is guaranteed to be the same each time. Which feature can be used to accomplish this? Choose 2 answers.

* Lightning Process Builder

* Workflow

* Chatter Actions

* Visual Workflow

Q195. Sales representatives want to capture custom Feedback record details related to each Account. The sales reps want to accomplish this with minimal clicks on the Salesforce1 mobile application. What is the recommended solution to meet this requirement? Choose 2 answers.

* Create predefined values for most of the fields.

* Create a global action on Account.

* Create a feedback object as a parent of Account

* Create an object-specific action on Account

Explanation:

https://developer.salesforce.com/docs/atlas.enus.salesforce1appadmin.meta/salesforce1appadmin/s1_admin_guide_actions_predef_v alues.ht m https://help.salesforce.com/apex/HTViewHelpDoc?id=customize_sf1_rollout_overview.htm&la nguage=en_US

Q196. Which type of membership can be defined with external objects? (Choose 2)

* Cross-organization lookup

* Indirect lookup

* External master-detail

* External lookup

Q197. UVC’s CFO has asked that all deals with more than a 40% discount get automatically sent to the VP of Finance. He will review these deals without the sales rep needing to take action. Which two ways can this be accomplished without building code? Choose two answer

* Launch a new approval process that has automatic submission enabled as an initial submission action

* Create a new process with a submit for approval action to automatically submit deals for approval

* Create a new approval process that has automatic submission enabled in the entry criteria

* Launch a flow that uses the submit for approval action to submit deals for approval

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