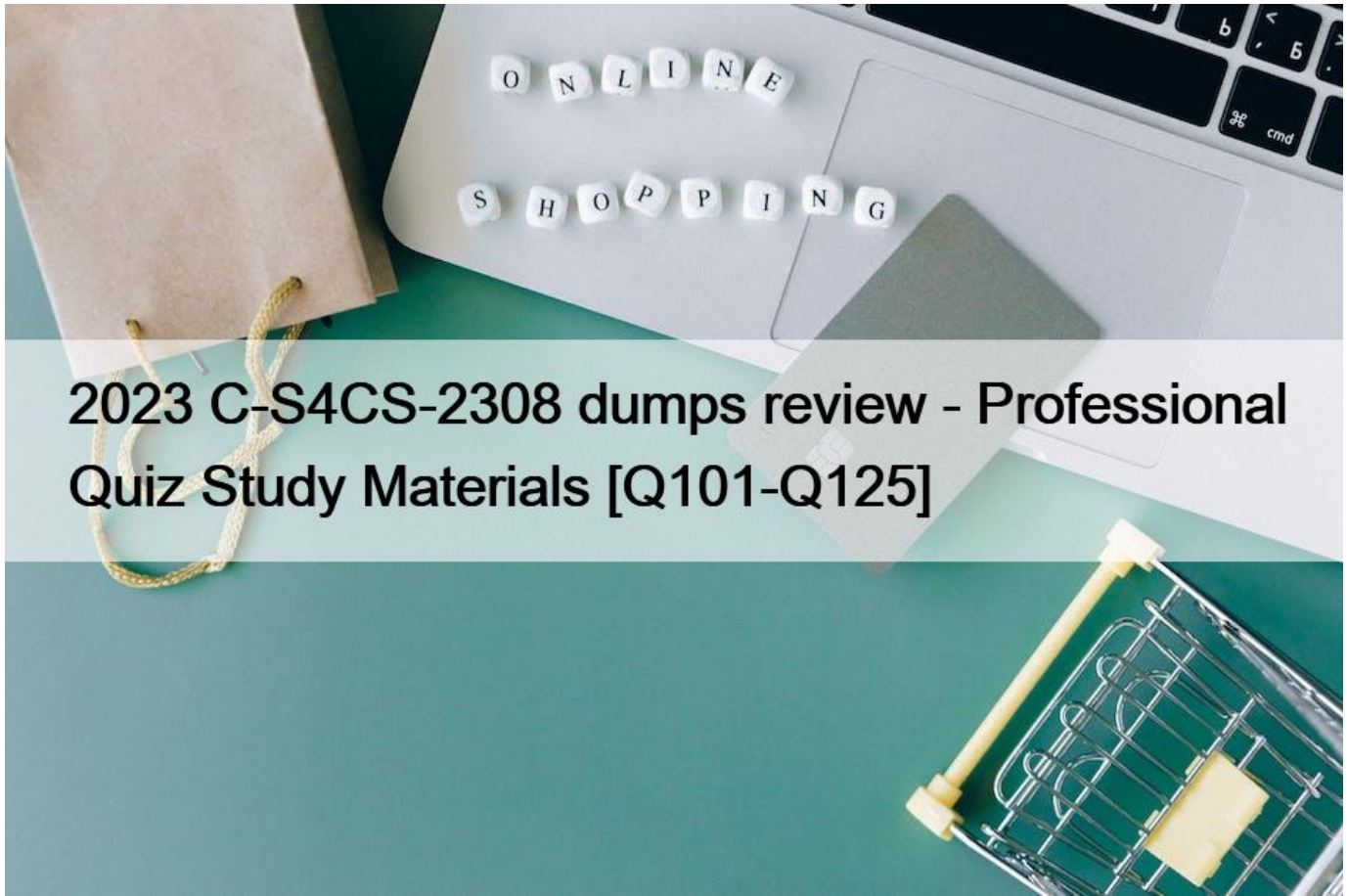


2023 C-S4CS-2308 dumps review - Professional Quiz Study Materials [Q101-Q125]



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C-S4CS-2308 Test Prep Training Practice Exam Questions Practice Tests

SAP C-S4CS-2308 Exam Syllabus Topics:

TopicDetailsTopic 1- Perform Tasks related to Order-to-Cash Performance Monitoring (BKN)- Cloud Security, GDPR, and Identity Access ManagementTopic 2- Scope Item Level Implementation for Analytics- Perform Tasks related to Sales Contract Management (I9I)Topic 3- Identify the implementation phases and scope and perform key Guided Configuration- General Data Protection Regulation (GDPR) requirementsTopic 4- Identify Self-Service Configuration UIs for data migration- Describe the SAP Activate Implementation MethodologyTopic 5- Describe the concepts of extensibility and integration- Sales Order Processing with Collective Billing (BKZ)Topic 6- Explain SAP Business Technology Platform Identity Authentication Service- Scope Item Level Implementation for Core SalesTopic 7- Fiori Overview Pages for Sales and Distribution (1BS)- Invoice Correction Process with Credit Memo (BKL)

NO.101 You are working in the SAP Fiori analytical apps for sales (IBS) in SAP S/4HANA Cloud. What do th analytical apps provide in the Optimized Order to Cash process? There are TWO answers for this Question

- * The current status of warehouse stock levels
- * The current status of sales orders, quotations, and back orders
- * The current status of customer credit limit
- * A dashboard where internal sales representatives can perform daily activities

NO.102 You are working on a Sales Order Processing with Collective Billing (BKZ) process in SAP S/4HANA Cloud. Which of the following process steps in standard sales processing confirms the shipment of goods? Please choose the correct answer.

- * Post goods issue
- * Create delivery
- * Execute picking
- * Create billing document

NO.103 When you create a sales order item, in which sequence is the master data read to determine the delivery plant? Please choose the correct answer

- * 1. Material master record

2. Business partner (ship-to party)

3. Customer-material info record

- * 1. Business partner (ship-to party)

2. Material master record

3. Customer-material info record

- * 1. Customer-material info record

2. Business partner (ship-to party)

3. Material master record

- * 1. Customer-material info record

2. Material master record

3. Business partner (ship-to party)

NO.104 Which scope item covers the requisitioning of raw materials and goods for production?

- * Consumable Purchasing (BNX)
- * Procurement of Direct Materials (J45)
- * Quality Management in Procurement (1FM)
- * Requisitioning (18J)

NO.105 Where can you find packaged integration content if there is no SAP Best Practices content available?

- * SAP Extensibility Explorer
- * SAP API Business Hub
- * SAP Fiori Apps Reference Library
- * SAP BTP Cockpit

NO.106 In which implementation phase do you perform data load preparation? Please choose the correct answer.

- * Explore
- * Realize

* Deploy

NO.107 You are working in the SAP Fiori analytical apps for sales (IBS) in SAP S/4HANA Cloud. Which role would allow a user to launch the largest number of analytical apps for sales?

- * Shipping specialist
- * Billing clerk
- * Sales manager
- * Returns refund clerk

NO.108 Where can there is no SAP Best Practices content you find packaged integration content available?

- * SAP BTP Cockpit
- * SAP API Business Hub
- * SAP Extensibility Explorer
- * SAP Fiori Apps Reference Library

NO.109 Which organizational units are directly linked to a plant? There are TWO answers for this Question

- * Sales office
- * Credit control area
- * Company code
- * Storage location

NO.110 Which of the following are sources of supply for a purchasing document? Note: There are 2 correct answers to this

- * Request for quotation
- * Purchase info record
- * Purchase requisition
- * Contract

NO.111 Which feature does Guided Buying Capability with SAP Ariba Buying (2NV) support

- * Editing a guided buying purchase requisition in SAP S/4HANA Cloud to add a new line item
- * Transfer of attachments at the header level of requests in Ariba
- * Transfer of note texts and customer-specific fields in requisitions from SAP Ariba Buying to SAP V U S/4HANA Cloud
- * Supplier collaboration and request for proposals for lean services items in Ariba Guided Buying

NO.112 You need to integrate the headquarters of a company running on SAP S/4HANA with a subsidiary running on SAP S/4HANA Cloud.

In a 2-tier ERP scenario, which integration technologies can you use?

Note: There are 2 correct answers to this question.

- * SAP Cloud Connector
- * SAP Process Orchestration
- * SAP Open Connectors
- * SAP Cloud Integration Automation Service

NO.113 You are integrating SAP Ariba with SAP S/4HANA Cloud. What do the integration see to do? Note: There are 3 correct answers to this question.

- * Transfer purchase orders to your suppliers.
- * Transfer promotion discounts to your customers
- * Start finding sources of supply for purchase requisitions
- * Transfer suggestions of discounts for early invoice payment to your suppliers

- * Transfer sales orders to your customers

NO.114 A business creates an invoice in SAP Concur. Which actions, performed in SAP S/4HANA, trigger an update in SAP Concur? There are TWO answers for this Question

- * Post invoice
- * Park invoice
- * Reverse invoice
- * Pay invoice

NO.115 Which features apply to Automation of Source-to-Pay with Ariba Network (42K)? Note: There are 2 correct answers to this question.

- * You can create purchase order confirmations for lean services
- * You can integrate with more than one buyer account on Ariba Network
- * You can create service purchase orders in SAP S/4HANA Cloud and send to suppliers
- * You can create purchase order confirmations for enhanced limit items

NO.116 You want to expand your sales in SAP S/4HANA Cloud to a new legal entity. To allow sales through this new legal entity, what additional organizational units must be created? There are 2 correct answers to this question.

- * A plant
- * A company code
- * A shipping point
- * A sales organization

Product Questions:

NO.117 What are the prerequisites for using the SAP Fiori Test Your Processes app? There are TWO answers for this Question

- * Test user has all the necessary roles to run the process
- * The Development system is connected to the implementation landscape
- * SAP Best Practices are activated in the system and connected to Test Engine on SAP Cloud platform
- * The test scripts are uploaded to SAP S/4HANA Cloud

NO.118 Which of the following scope item groups belong to the sales line of business within the SAP Best Practices for SAP S/4HANA Cloud for Enterprise Management? There are TWO answers for this Question

- * Sales performance management
- * Invoice and payables management
- * Cost management and profitability analysis
- * Order and contract management

NO.119 You have a multi connected system setup. Your SAP S/4HANA Cloudsystem acts as a centra (hub)system and various SAP ERP systems are connected to it. Your business requires to apply masschanges to your central contracts and distribute to the connected systems.

Which maintenance options are available?

Note: There are 2 correct answers to this question

- * You can apply mass changes to your central contracts using the Mass Changes to Purchase Contracts app
- * You can apply mass changes to your central contracts using the Manage Central Purchase Contracts app
- * You can add new items to existing central contracts using Microsoft Excel
- * You can apply mass changes to fields at header and item level in central contracts

NO.120 You are creating a new employee in SAP SuccessFactors. Which integrated data must already be in place in the SAP

S/4HANA Cloud system? Please choose the correct answer.

- * Business partner
- * Employment data
- * Cost center
- * User

NO.121 According to the General Data Protection Regulation (GDPR) laws, when are SAP customers considered data controllers?

- * When they use SAP cloud applications
- * When they extract legacy data in preparation for migration
- * When they engage other businesses in the European Union
- * When they request implementation of a cloud solution

NO.122 What test process types are available in the Manage Your Test Processes app? Note: There are 3 correct answers to this question.

- * Custom
- * Standard
- * Post-upgrade
- * Regression
- * Integration

NO.123 You receive a request for information from a customer. What sequence of process steps is a valid response to the request? Please choose the correct answer.

- * Create sales inquiry, accept sales inquiry, create sales order
- * Create customer, create sales quotation, create sales order
- * Create sales inquiry, reject sales inquiry, create sales contract
- * Create customer, create sales quotation, create sales contract

NO.124 How do you manage the organizational structure in SAP S/4HANA Cloud? Please choose the correct answer.

- * The new SAP S/4HANA Cloud tenant comes with no organizational structure The structure is generated upon client activation
- * The new SAP S/4HANA Cloud tenant comes with a basic organizational structure You create new units as copies of the existing ones
- * The new SAP S/4HANA Cloud tenant comes with an organizational structure that includes all the possible organizational units You can delete the organizational units you do NOT need
- * The new SAP S/4HANA Cloud tenant comes with a best-practice organizationa structure
The structure is fixed and cannot be modified

NO.125 Which in-app extensibility options are available in SAP S/4HANA Cloud? There are TWO answers for this Question

- * Integration extensibility
- * Key user extensibility
- * Managed extensibility
- * Classic extensibility

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