

[Oct-2023 Platform-App-Builder Braindumps - Platform-App-Builder Questions to Get Better Grades [Q98-Q115]



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NO.98 The sales Operations team at AWS Computing deletes accounts for a variety of a reasons. The sales ops director is worried that the Sales team may delete accounts that sales reps are actively selling into.

Now should the app builder keep accounts with open opportunities from being deleted?

- * Create an Apex Trigger on the Account object
- * Create a validation rule on the Account object.
- * Remove the delete button on the account layout
- * Remove the Delete permission from the Sales Rep profile.

Explanation

Create a validation rule on the Account object is how the app builder can keep accounts with open opportunities from being deleted. According to the Salesforce documentation, “Validation rules verify that data entered by users in records meet the standards you specify before they can save it.” A validation rule can check if an account has any open opportunities and display an error message if someone tries to delete it.

Create an Apex trigger on the Account object, remove the delete button on the account layout, and remove the Delete permission from the Sales Rep profile are not valid or sufficient solutions for this requirement.

NO.99 Containers have the Account object's Organization-Wide Default set to Private. The marketing team owns Accounts; however, they also need to be able to see the sales team's Accounts. Both the sales and marketing teams are in completely different branches of the role hierarchy.

What feature should be used to enable marketing to see sales-owned accounts.

- * Public Group
- * Flow
- * Workflow
- * Sharing Rules

Explanation

Sharing rules can be used to extend access to records owned by certain users or roles to other users or roles. In this case, a sharing rule can grant read-only or read/write access to sales-owned accounts to the marketing team

NO.100 Universal Containers is using SF to manage travel requests. They would like to enable managers to approve travel requests via e-mail.

What is true regarding e-mail approval responses?

- * Approvers must have the 'API Enabled' system permission.
- * Approval Comments cannot be added in the e-mail response.
- * Approvers must click a link in the approval e-mail.
- * If the request is rejected, the approver must add the rejection comments directly in SF.

NO.101 Which functionality is NOT available on a custom object?

- * Validation Rules
- * Assignment Rules
- * Workflows
- * Record Types

Explanation/Reference:

NO.102 Universal Containers uses a private sharing model on Accounts. User A and user B both own Accounts of their own and have both been sent a new account record in an email owned by user C to take a look at. User A is able to open and view the record but user B receives an insufficient privileges error. User A and user B have the same role in the role hierarchy as user.

What are the three reasons user A has access but user B is unable to access the record? Choose 3 answers

- * User A is on the same account team as user C.
- * User A and user B have different profiles.
- * User C has manually shared the record with user A.
- * User A was granted an additional permission set.
- * User A is in a public group that has access via a sharing rule.

Explanation

The three reasons user A has access but user B is unable to access the record are:

User A is on the same account team as user C. Account teams are groups of users who work together on an account. Users who are on an account team can have access to the account and related records owned by other team members.

User C has manually shared the record with user A. Manual sharing is a way of granting access to individual users or groups by the record owner or someone above them in the role hierarchy.

User A is in a public group that has access via a sharing rule. Public groups are groups of users who can be used to share data or assign permissions. Sharing rules are automatic rules that grant access to groups of users based on certain criteria. Option B and D are not reasons for user A's access.

NO.103 In a data model object, A is related to B, B is related to C.

How will a developer create a report to include fields of A & C?

- * Create a custom report with A and C fields as the relationship already exists.
- * Create a custom report type with A, B and C, and use it in the report.
- * Create lookup relationships between A, B and C.
- * Report cannot be created.

NO.104 Need to change ownership when field of custom object changed.

- * Apex trigger
- * Assignment Rule
- * Validation Rule
- * Visual Workflow

NO.105 Which setting is available to customize the salesforce1 mobile app for branding ? Select 3

- * Action bar color
- * Background color on loading page
- * Notification and search icon
- * The image on loading page
- * Header and search bar color

NO.106 Universal Containers allows all employees to submit reviews for leadership using a custom object called Review. These Reviews should only be visible to the HR department and the employee who submitted the record.

Which three steps should an app builder take to properly control access to Reviews?

Choose 3 answers

- * Disable Grant Access Using Hierarchies.
- * Add a Master-Detail (User; field on the Review object.
- * Create a criteria-based Sharing Rule for the HR Department.
- * Remove Review Read permission from non-HR Department user Profiles.
- * Set organization-wide default to Private.

Explanation

Disable Grant Access Using Hierarchies, Create a criteria-based Sharing Rule for the HR Department, and Remove Review Read permission from non-HR profiles. These are correct because disabling Grant Access Using Hierarchies prevents users above the record owner in the role hierarchy from viewing the Review records, creating a criteria-based Sharing Rule for the HR Department allows users in that group to view all Review records, and removing Review Read permission from non-HR profiles prevents users in other profiles from viewing any Review records.

NO.107 Universal containers is importing 1000 records into Salesforce. They want to avoid any duplicate records from being created during the import. How can these requirements be met?

- * Include a column in the import file that has either record names, Salesforce IDs, or external IDs that can be used to match records.
- * When importing the file, select the '“Prevent Duplicates” option on the last step of the Import Wizard and import the file.
- * After importing all of the custom objects, run a duplicate check report, export the record to a CSV File, and run a mass delete to purge any duplicates.
- * After importing all of the custom objects, review all records created and manually merge or delete and duplicate record

NO.108 Which of the following sequences of milestones would represent a typical application lifecycle?

- * Development, Integration Testing, User Acceptance Testing, Staging, Product Migration.
- * Development, User Acceptance Testing, Production Migration.
- * Development, Training, User Acceptance Testing, Staging, Production Migration.
- * Development, Integration Testing, User Acceptance Testing, Regression Testing, Production Migration.

Explanation

NO.109 You can export data from Salesforce using any of the following methods except _____.

- * Use the data Manager tool to manually request an export of all the data in your organization.
- * Use the data Export wizard within SF to export data manually or automatically.
- * Use the data loader client application.
- * Log a case with SF.

NO.110 The CFO wants to make sure that a deal with more than a 40% discount gets approved by the VP of Finance before a quote is sent to the customer.

In which two ways can this be accomplished? (Choose two.)

- * Create a new approval process that has automatic submission enabled in the entry criteria.
- * Launch a flow that uses the submit for approval action to submit deals for approval.
- * Launch a new approval process that has automatic submission enabled as an initial submission action.
- * Create a new process with a submit for approval action to automatically submit deals for approval.

NO.111 Customer services wish to analyze how many open cases there are each day over a period of time.

How can they achieve this?

- * Summary Reports
- * Matrix Reports
- * Tabular Reports
- * Analytic Snapshot

NO.112 Which two metadata changes can be made directly in a production environment without deploying from a sandbox?

- * Visualforce pages
- * Apex triggers
- * Validation rules
- * Apex classes

NO.113 What type of relationships can you create on External Objects? (Choose all that apply.)

- * Lookup
- * External lookup
- * Indirect lookup
- * Direct lookup
- * All of the above

NO.114 All of the following are advantages of the Schema Builder except _____.

- * All object and field relationship details are available from one screen.
- * You can view fields and relationships for custom, but not standard objects.
- * Schema Builder shows details like field values, required fields, and how objects are related.
- * It's easy to build objects and fields directly from the Schema Builder, allowing you to visualize and change relationships with ease.

NO.115 Universal Containers is setting up Salesforce for the first time. Management wants the sales and marketing have different navigation menus in the Salesforce 1 mobile app. Which option is available for an App Builder to satisfy this requirement?

- * Create mobile navigation menus for both sales and marketing profile
- * Create mobile navigation menus for both sales and marketing profile
- * Create public group for Sales and Marketing and create mobile navigation menus for each group
- * Create roles for sales and marketing and assign a custom home page layout for each profile

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