

Pass Authentic Salesforce ANC-301 with Free Practice Tests and Exam Dumps [Q145-Q160]



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Salesforce ANC-301 certification exam is a valuable credential for professionals who want to demonstrate their expertise in implementing and managing Tableau CRM solutions. By passing ANC-301 exam and earning the Tableau CRM Implementation and Management Specialist certification, individuals can showcase their skills to potential employers and clients and gain access to a community of certified professionals.

NO.145 How do you analyze data from a CSV file using Einstein Discovery?

- * Import the CSV file into Einstein Discovery.
- * Import the CSV file into the most similar Salesforce object, then run reports on that object.
- * You can't import data from a CSV file
- * Import the CSV file into an Einstein Analytics dataset, then create a story.

NO.146 When creating a story in Einstein Discovery, do all potential collinear fields need to be removed before executing the build

story’5

- * No. Einstein Discovery is impervious to collinearity, so the story and subsequent model will be fine.
- * No. Although it is ideal to eliminate collinearity as soon as possible, Einstein will give a warning post-build and the ridge regression will prevent collinearity from over-fitting.
- * yes. If all collinear variables are not excluded, the model will over-fit and not make any sense.
- * Yes. If the collinear variables are not removed, the Einstein Discovery model build will fail.

NO.147 Universal Containers has a Dashboard for Sales Managers. They need to visualize their win rate.

Which chart type can be used to keep track if they are below of beyond the target?

- * Gauge
- * Line
- * Metric Radar
- * Heatmap

NO.148 Einstein Discovery gives you several different kinds of recommended insights. Which of these insights is descriptive?

- * What Happened
- * Why It Happened
- * Predictions & Improvements
- * What Is the Difference

https://trailhead.salesforce.com/en/content/learn/modules/understand_einstein_discovery_stories/use_stories

NO.149 In what order does Einstein Discovery present the insights that it uncovers?

- * Alphabetical, in ascending order
- * Alphabetical, in descending order
- * Insights that explain the most variation in the outcome variable, in ascending order
- * Insights that explain the most variation in the outcome variable, in descending order

NO.150 Universal Containers reports that any selection in the List widget is not affecting the Pie chart in one of their Einstein Analytics dashboards. The step options associated with the List widget and Pie chart are shown in the graphic.



Given that the steps are using different datasets. which two changes can an Einstein Consultant make to solve this issue’
Choose 2 answers

- * Use ‘Connect Data Sources” and create a connection to connect the two datasets.
- * Use selection binding in the filters section of the step “Step_pie_2.”
- * Use “Connect Data Sources” and create a connection to connect the two widgets.
- * Use selection binding in the filters section of the step “Type_1.”

NO.151 A training dataset is being prepared for an Einstein Discovery story. One field is skewed with outliers. What action should the Einstein consultant take?

- * Remove the outlier rows.
- * Nothing, because the field is not the outcome variable.
- * Change the method of binning to fixed width.
- * Remove the field because it has bad data

NO.152 How do you create a regression timeseries?

- * In SAQL, use the timeseries function with the following arguments: Partition (the group_by piece), Seasonality (set to 12 to get yearly seasonality).

NO.153 A consultant built an Einstein Analytics dashboard for a company. The company then requested an enhancement to the dashboard and provided additional data that needs to be displayed. As a result, the consultant decides to augment the dataflow.

Which phrase describes this transformation?

- * Add data based on the right-side grain
- * Join data similar to an SQL statement
- * Add data as a lookup relationship (left side is the lowest grain)
- * Join data based on a many-to-many relationship

https://trailhead.salesforce.com/en/content/learn/modules/wave_enable_data_integration_basics/wave_extract_salesforce_data

https://help.salesforce.com/articleView?id=bi_integrate_augment_transformation.htm&type=5

NO.154 After the initial creation of a story, the first story insight explains 93% of the variation of the outcome variable. This is unusual. Why?

What is the most likely multiple for this?

- * The dataset contains multiple dominant values.
- * The dataset contains too many rows.
- * The dataset used in the story suffers from too many outlier values.
- * The outcome variable is causing data leakage.

NO.155 Max Analytics API calls per user per hour

- * 50,000
- * 10,000
- * 5,000
- * 100,000

NO.156 The Einstein Analytics Plus Platform license is enabled for a Salesforce org and assigned to each user. However, these users cannot see the Einstein Analytics Studio in the App Launcher.

How can this issue be addressed?

- * Share the app with the users in Einstein Analytics.
- * Create user accounts for the users in Einstein Analytics.
- * Assign the users to the permission set containing Use Analytics.
- * Assign the users to the permission set containing Manage Analytics.

NO.157 A customer is reviewing a story that is set to maximize the daily sales quantity of consumer products in stores, and the customer sees a chart related to promotional activities and to San Francisco specifically.

What conclusion can be drawn from this insight?

What conclusion can be drawn from this Insight?

- * Of all promotions types in San Francisco, sales were the highest using Display promotion.
- * Promotions increase sales stronger in San Francisco than they do in other cities.
- * The best promotion type is Display.
- * The Other stores (visualized with the gray bars) show no significant data for the sales promotions.

NO.158 Why would you use the Actions menu in a chart?

- * To expand the time period shown in a dashboard
- * To rearrange widgets in dashboards
- * To post to Chatter
- * To create workout plan for you and your team

NO.159 Which three parameters are used in a compare table formula field to calculate and display a field as percentage value?

Choose 3 answers

- * Calculation
- * Column Color
- * Format
- * Length
- * Column Name

NO.160 When Analytics runs a dataflow that accesses Salesforce objects, which user does it use?

- * The current user
- * The system administrator
- * The Integration User
- * The record owner

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