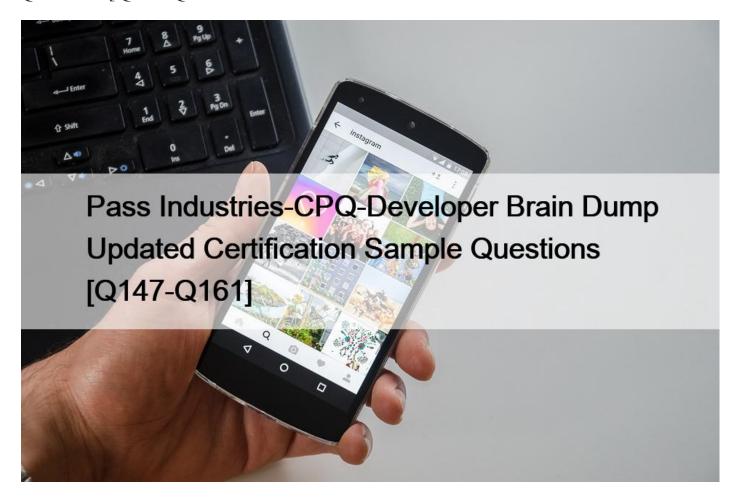# Pass Industries-CPQ-Developer Brain Dump Updated Certification Sample Questions [Q147-Q161]

Pass Industries-CPQ-Developer Brain Dump Updated Certification Sample Questions

Online Industries-CPQ-Developer Test Brain Dump Question and Test Engine

Salesforce Industries-CPQ-Developer certification exam is designed for professionals who specialize in configuring, implementing, and developing Salesforce Configure, Price, Quote (CPQ) solutions. Salesforce Certified Industries CPQ Developer certification demonstrates a candidate's expertise in using Salesforce CPQ to streamline the sales process, enhance customer experience, and drive revenue growth. The Salesforce Industries-CPQ-Developer certification exam is intended for developers and consultants who work in industries such as manufacturing, financial services, healthcare, and telecommunications.

NO.147 Which of these is true for a time plan?

Note: This question displayed answer options in random order when taking this Test.
* it has a start date.
* it has an end date.
* it has a length of time.

* it can be prorated.

NO.148 Vlocity Cart can be invoked for which three of the following sObjects in the order capture process?

Note: This question displayed answer options in random order when taking this Test.
* Opportunity. Quote and Order
* Account, Order and Asset
* Order, Product and Asset
* Account, Quote and Order

NO.149 Which of these can you use to indicate a child product of a promotion is decreased by $5.00?

Note: This question displayed answer options in random order when taking this Test.
* Price list adjustment
* Adjustment
* Redeemable code
* Product code
* Override

NO.150 How do you ensure that the persistent cart (vlcCart) is created in the correct node in the data JSON?
* Check the Show Persistent Cart property for the action that creates it
* Specify “vlcPersistentComponent” in the Response JSON Node properly
* Drag the vlcCart node under the vlcPersistentComponent parent node in the Json editor
* Check the Render property for the action that creates it

NO.151 You want to have a subscription stan on the purchase date and end at the end of the cycle. Which of these do you need to create?
* Pricing element
* Time plan
* Pricing variable
* Time policy

NO.152 What are ways to retrieve filtered products from the product catalog for Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.
* Use account type to determine the products that display
* Use query to search for specific text in the product name
* Use DataRaptors to filter products by object type
* Use the Salesforce price book to filter products by object type

NO.153 How does Vlocity Cart represent products with a default quantity cardinality of 0?

Note: This question displayed answer options in random order when taking this Test.
* As a line item with an Add to Cart button
* In a yellow font as a Recommended Product
* Asa line item with a quantity of 0
* As an available product in the Search Item dialog

NO.154 You want to price the newest smartphone for B2B customers at $999 , but $900 for B2C customers. What is the best way to do it
* Assign the product to a pricebook and create two pricebook entries

* Create product bundles and create a pricing Override
* Create two versions of the smartphone product and create different pricing for each
* Use two different price list

NO.155 The take-me-there feature in the Cart:
* Directs you to the customer account page
* Takes you to the product configuration in the master product catalog
* Provides optional guidance on item configuration
* Shows you where more details are needed to complete the order

NO.156 If you want a bundle that is listed in the Products list of the cart to display the minimum starting price, how do you make this happen?

Note: This question displayed answer options in random order when taking this Test.
* Make all child products optional
* Change the display text of the parent product
* Change the display text of the child products
* Adjust the price of the parent product

NO.157 Before you build a promotion, which of these questions should you answer? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.
* How long is the subscription commitment for the promotion?
* When does the subscription start and end?
* What billing system is used for each product?
* Which products have no base price?

NO.158 When you add a condition, which option allows you to select a context dimension?
* Function
* Simple

NO.159 What is Vlocity Guided Selling used for? (Choose FOUR)

Note: This question displayed answer options in random order when taking this Test.

For customers and partners who can self-order
* To reduce average call handling time and agent training
* To provide a better customer experience
* To replace the regular Vlocity Cart for order capture
* To use functions not found with the Vlocity Cart for order capture
* To train agents in selling processes before they use the regular Vlocity Cart
* To include helpful instructions for agents

NO.160 Which of these describe the vlcCart used in Guided Selling? (Choose TWO) Note: This question displayed answer options in random order when taking this Test.
* Apersistent component
* The shopping cart
* The remote method for creating the cart
* An element of the OmniScript

NO.161 Which types of rules can you write using context rules? {Choose TWO)

Note: This question displayed answer options in random order when taking this Test.

* Penalty
* Qualification
* Compatibility
* Configuration

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