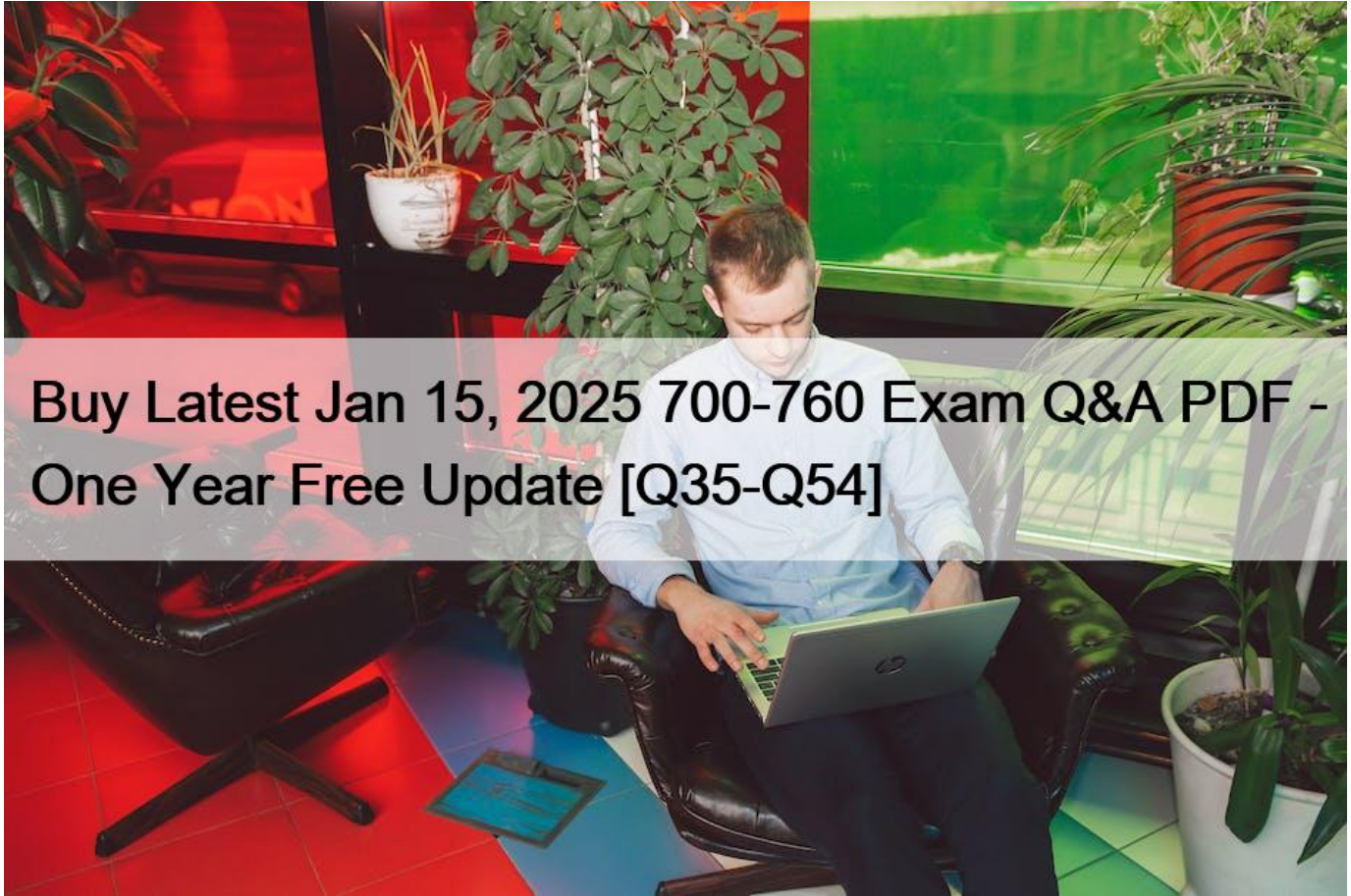


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Cisco 700-760 exam is an essential certification for account managers who are responsible for selling Cisco security solutions. 700-760 exam covers a range of topics, including Cisco's security architecture, solutions, and best practices. By passing the exam, candidates demonstrate their proficiency in selling Cisco's security solutions and their understanding of the security landscape.

NO.35 Which NGFW appliance do you use if your customer is a small business that requires multilayered protection and task automation?

- * ASA4100 Series
- * FirePower 3100 Series
- * Cisco 4000 Series NGIPS
- * ASA5500-X with FirePOWER
- * Cisco 500 Series ISR

NO.36 What are two key Cisco IoT use cases? (Choose two.)

- * Mobile Utilities
- * Financial Institutions
- * Parks and Recreation
- * Industrial Security
- * Connected Health

NO.37 Which two security areas are provided by Cisco's email solutions? (Choose two.)

- * DNS-Layer Security
- * CTD & Network Analytics
- * Malware Protection
- * Identity Services
- * Cloud App Security

NO.38 Which three options are products and benefits of the mobile threat-centric solution? (Choose three)

- * AnyConect
- * URL filter
- * Enhanced access and usage control with ISE
- * Enforced device security policies with Meraki
- * Secure off-network connection with Stealthwatch
- * CRD and network Analytics

NO.39 In which two ways does Cisco address resource constraints for customers? (Choose two.)

- * Extended datacenter support
- * IoT device hardware upgrades
- * Environment control via URL filtering and AVC
- * Enable many features via one appliance
- * Consolidated training

NO.40 Which are two reasons perimeter-based network security is no longer sufficient? (Choose two)

- * more vulnerabilities
- * more IT professionals
- * more networks
- * more devices
- * more users

NO.41 Which two attack vectors are protected by Web Security? (Choose two.)

- * Email
- * Voicemail
- * Cloud
- * Web
- * Data Center

NO.42 Which two Cisco products remediate network, cloud, and endpoint threats? (Choose two.)

- * Duo
- * Identity Services Engine
- * Stealthwatch
- * Cisco Security Connector
- * AMP for Endpoints

https://www.cisco.com/c/en_ae/products/security/portfolio.html#~stickynav=2

NO.43 Which three attack vectors are protected by web security? Choose three.

- * Mobile
- * Voicemail
- * Virtual machines
- * Web
- * Endpoint
- * Cloud apps

NO.44 Which three options does Cisco provide to customers for complete protection against current security threat? (Choose three)

- * Threat-centric defense
- * Sporadic application analysis
- * Accelerated threat identification
- * Enhanced remediation
- * Accelerated threat identification
- * Manual security intelligence updates

NO.45 In which two ways does Cisco address resource constraints for customers? (Choose two.)

- * Extended datacenter support
- * IoT device hardware upgrades
- * Environment control via URL filtering and AVC
- * Enable many features via one appliance
- * Consolidated training

NO.46 Which three factors should a customer consider when choosing the ideal security solution provider? (Choose three.)

- * Creates new market opportunities
- * Delivers excellent partner and customer support
- * Generates higher margins on each sale
- * Provides solutions at the lowest cost
- * Offers more than just niche products
- * Is committed to security

NO.47 What is an attribute of Cisco Talos?

- * Detection of threats communicated within 48 hours of occurrence
- * Blocks threats in real time
- * Real-time threat information
- * 3rd party applications integrated through comprehensive APIs

NO.48 Which two security risks are created by legacy approaches to networking? (Choose two.)

- * network downtime
- * user vulnerability
- * access points
- * slow containment
- * large attack surface

NO.49 What are two key Cisco IoT use cases? (Choose two.)

- * Mobile Utilities
- * Financial Institutions
- * Parks and Recreation
- * Industrial Security

* Connected Health

NO.50 Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- * Advanced Malware Protection
- * Identity Services Engine
- * Industrial Network Director
- * Cisco Security Connector
- * Duo

NO.51 How can partners leverage Cisco's award-winning resources and support to help customers?

- * Access support, services, and resources whenever needed.
- * Be the first to receive new innovations.
- * Take advantage of incentives programs.
- * Earn higher margins on each deal sold.

NO.52 Which two products are involved in discovering, classifying, and verifying profiles? (Choose two.)

- * Advanced Malware Protection
- * Identity Services Engine
- * Industrial Network Director
- * Cisco Security Connector
- * Duo

NO.53 Which issue do customers with vulnerable cloud issues deal with? (Choose three)

- * invisible employee apps usage
- * appropriate level of access
- * solution that does not extend to cloud
- * lack of protection from cloud apps
- * complex mobile management
- * expensive malware attacks

NO.54 What are two steps customers can take to evolve to a trust-centric security philosophy? (Choose two.)

- * Limit internal access to networks.
- * Require and install agents on mobile devices.
- * Always verify and never trust everything inside and outside the perimeter.
- * Block BYOD devices.
- * Only grant access to authorized users and devices.

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